



GLOBAL INSTITUTE FOR  
DIGITAL COMPETITIVENESS



# Julian Varas

CEO & Founder C1DO1



C1DO1



[www.gidcomp.org](http://www.gidcomp.org)

# GLOBAL AI WEEK



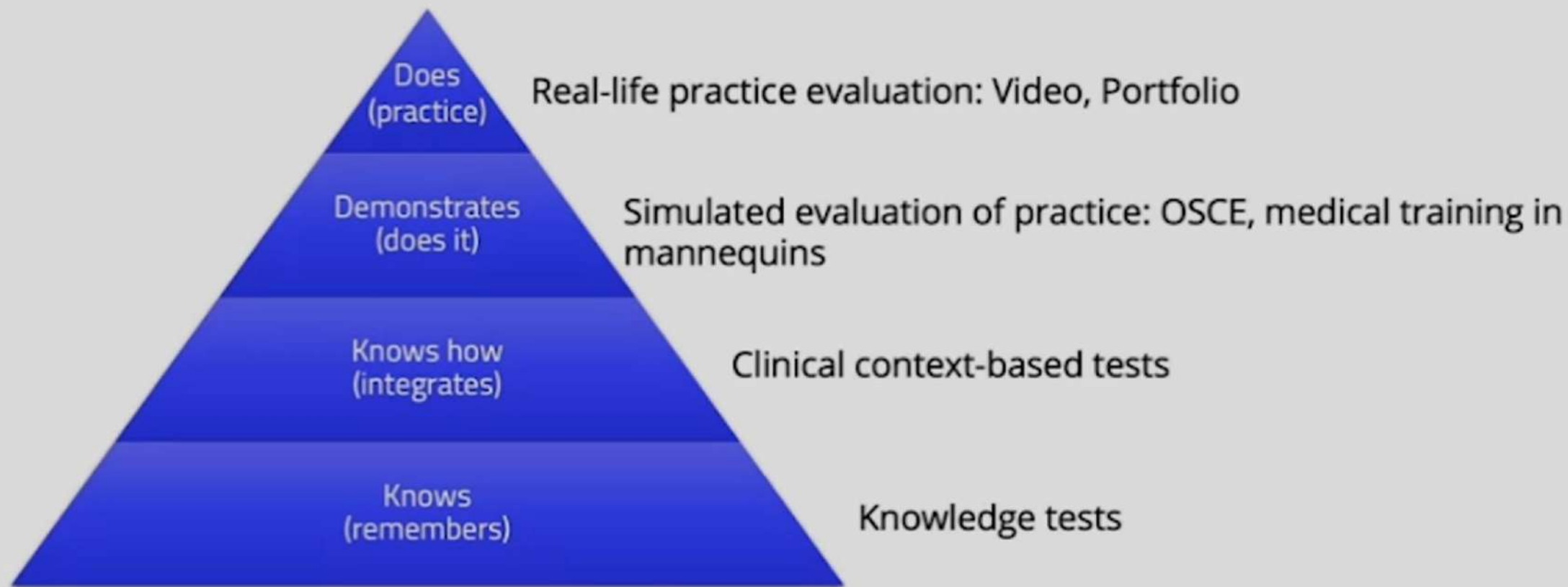
## The Future for Learning Skills

Julian Varas Cohen  
CEO & Founder C1DO1  
Associate Professor of Surgery  
Vice Chair Simulation Center  
Surgery Division, Medicine Faculty  
Pontificia Universidad Católica de Chile




# Conceptual Model

## How to assess skills: The Miller's Pyramid



## What must a practical skills course have?

- 1 Space and infrastructure & required hardware  
(simulator, supplies, etc.)
- 2 Training program (validated)
- 3 Instructors' network  
(who will be providing the feedback?)

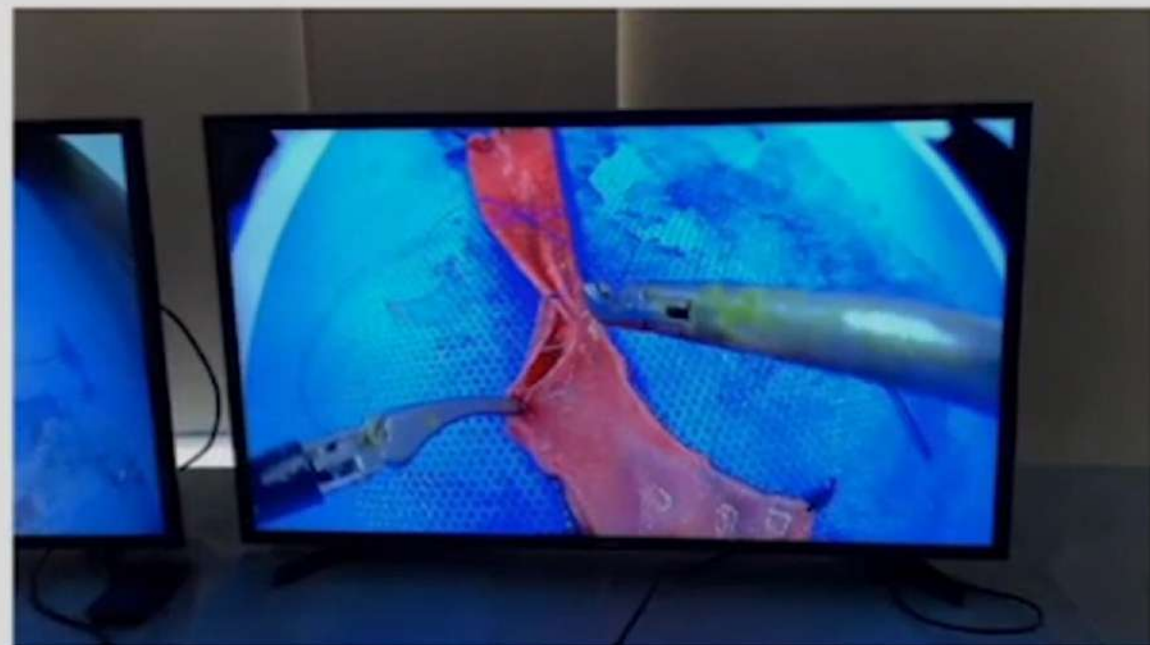
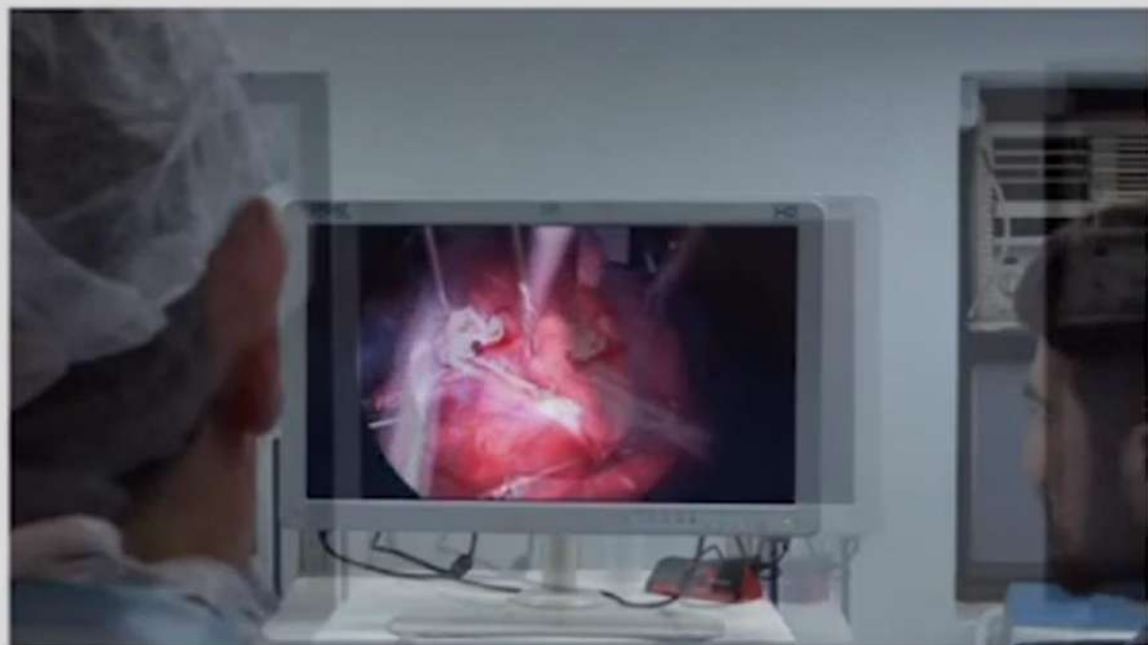


The 3 pillars for practical skills training



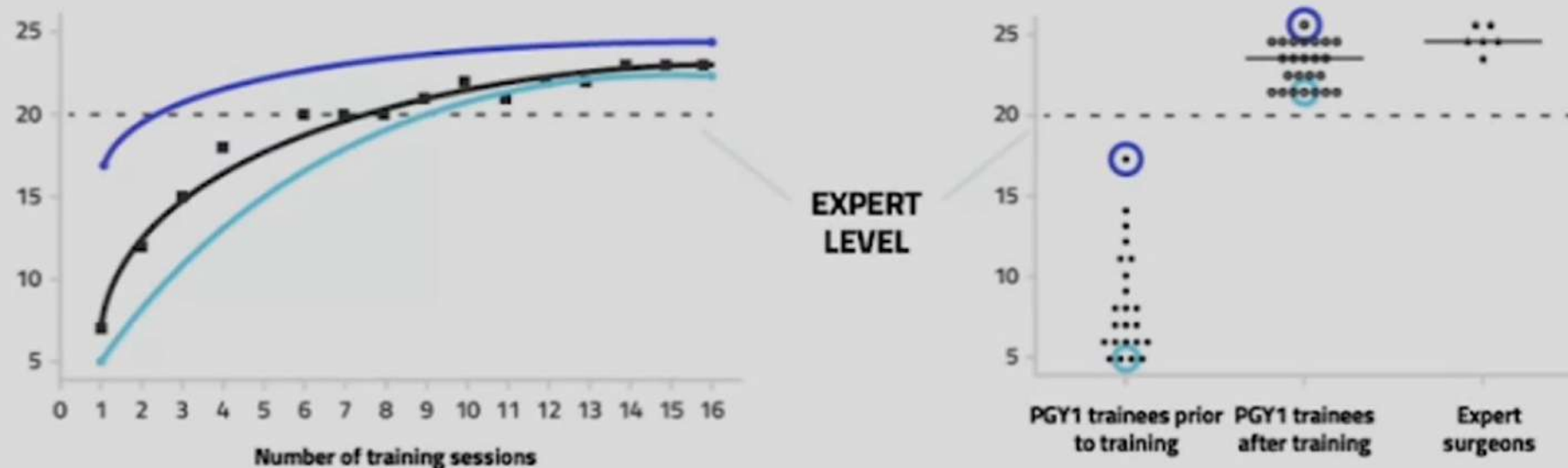
## Pillar 1

Usually available at all training centers.  
Having the hardware available does not mean you have a training center  
(i.e. you still need Pillars 2 and 3)



## Pillar 2

### E.g. Advanced laparoscopy training program



**In this validation experiment, all trainees (n = 25) acquired skills above the expert threshold\***

\*Varas J et al (2012) Significant transfer of surgical skills ..... feasibility of learning advanced laparoscopy in a general surgery residency. Surg Endosc

**The skills  
acquired with  
the advanced  
laparoscopy  
program  
transfer to the  
OR**

Surg Endosc  
DOI 10.1007/s00464-016-4942-6



**Simulation-trained junior residents perform better than general surgeons on advanced laparoscopic cases**

Camilo Boza<sup>1</sup> · Felipe León<sup>1</sup> · Erwin Buckel<sup>1</sup> · Arnoldo Riquelme<sup>2</sup> ·  
Fernando Crovari<sup>1</sup> · Jorge Martínez<sup>1</sup> · Rajesh Aggarwal<sup>3,4</sup> · Teodor Grantcharov<sup>5</sup> ·  
Nicolás Jarufe<sup>1</sup> · Julián Varas<sup>1</sup>

Received: 4 November 2015 / Accepted: 15 April 2016  
© Springer Science+Business Media New York 2016

# Transfer of skills to the OR\*

## Comparison between

Residents trained with simulation

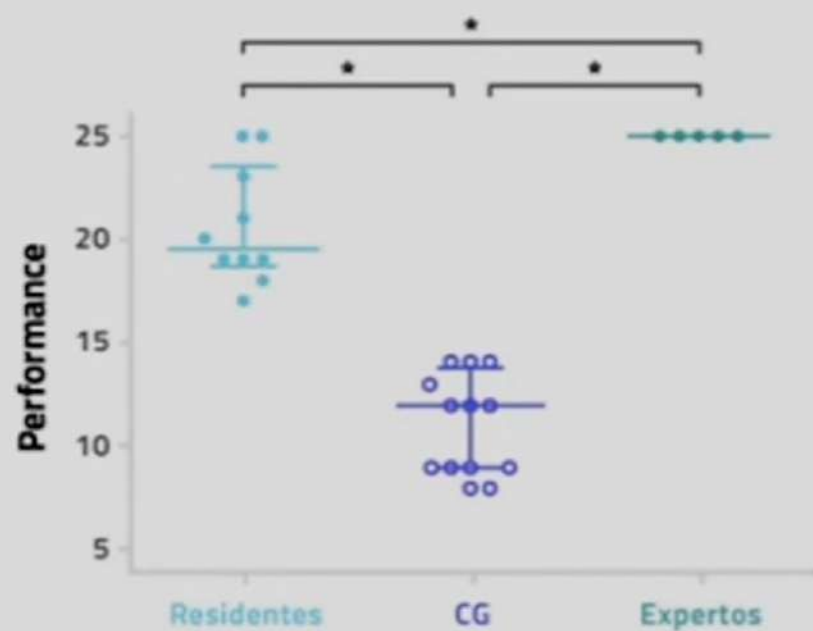
VS

General Surgeons (CG) with no simulation training

Vs

Experts (more than 60 cases per year)

*\*Varas et al (2017) Simulation Trained Junior Residents Perform Better than General Surgical Fellows on Advanced Laparoscopic Cases. Surgical Endoscopy, 2017*







PARIS  
SAINT-GERMAIN  
SOCCER SCHOOL

Pillar 3

Teaching

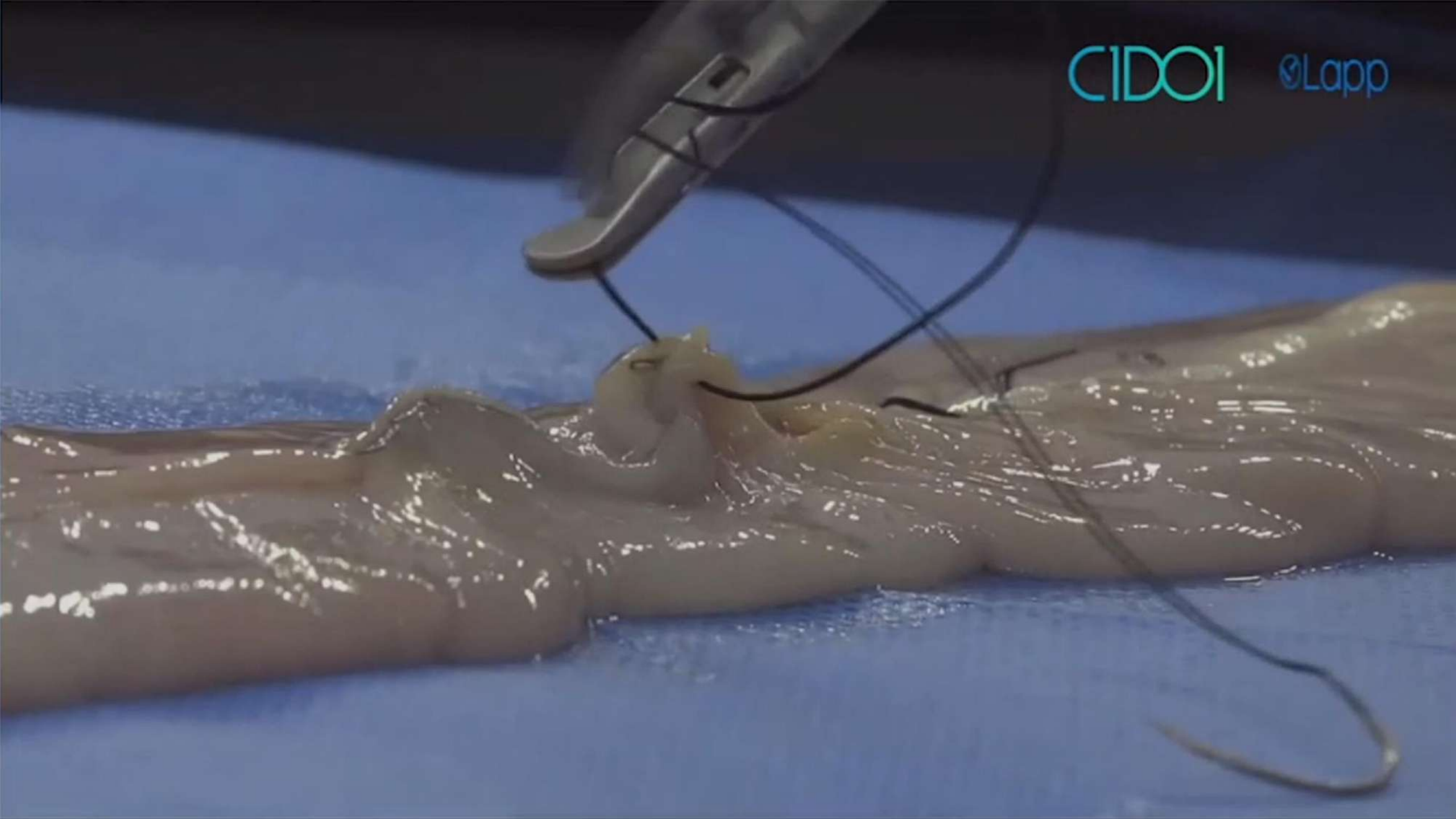


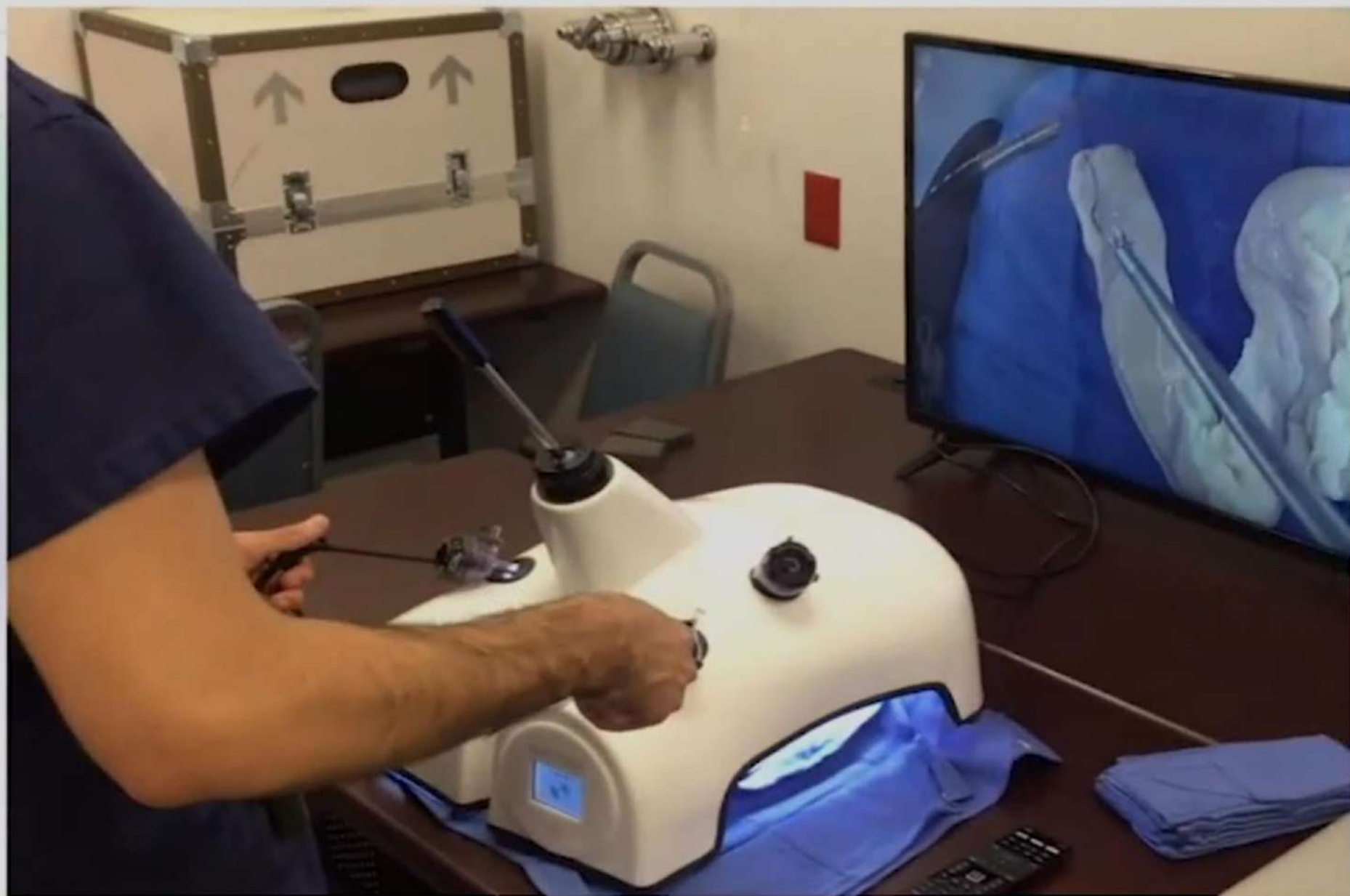


C1D01  
Lapp

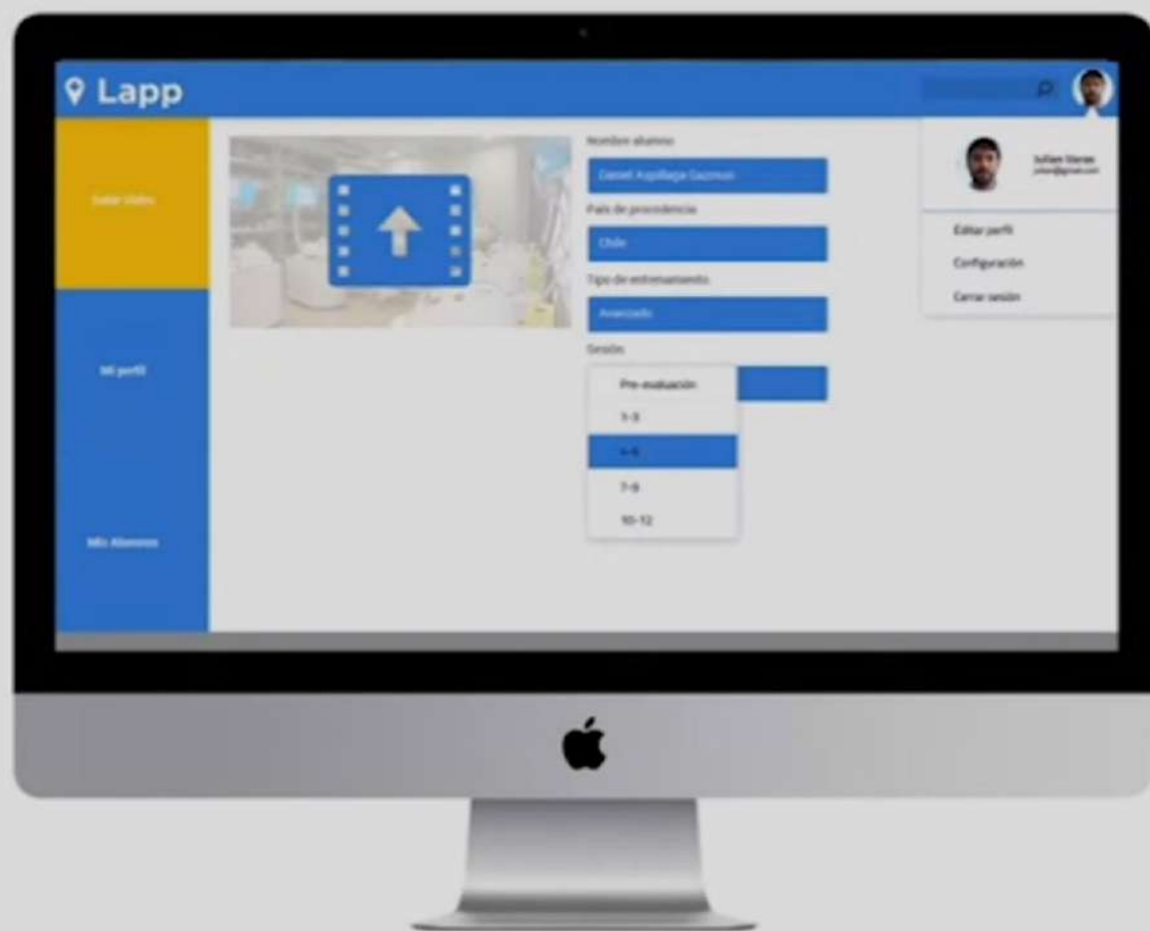
CIDOI

Lapp

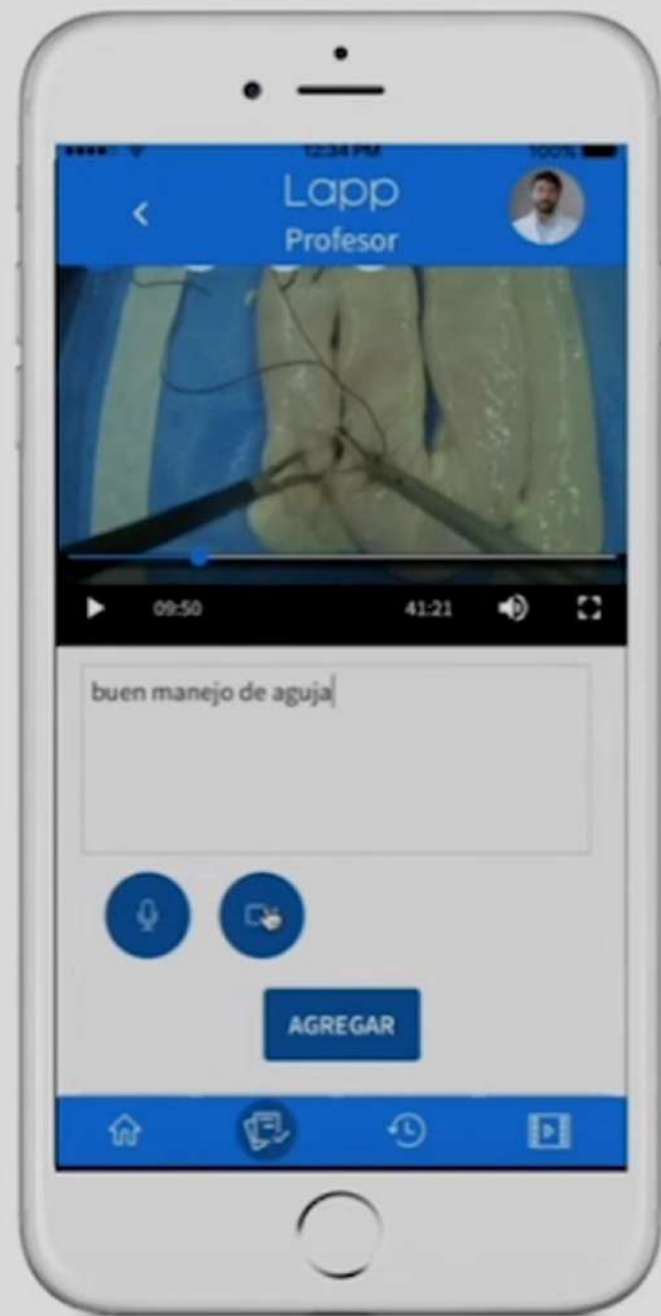






The video is uploaded to the  C1DO1  Lapp cloud



**Surgical simulation experts (TTT), can assess the videos and provide specific personalized feedback**



 C1DO1  Lapp is as good as the classic, in-person training format\*



Comparison between groups: in-person feedback (control) and remote feedback (LAPP)

**A - OSATS global scale** at the initial and final evaluations

**B - Procedure time** at initial evaluation (Pre) and final evaluation (post)

\*Varas, et al. "Minimally invasive tele-mentoring opportunity—the mito project", Surg Edosc 2019





C1DO1

Lapp

## Surgical training during COVID-19: a validated solution to keep on practicing\*

Jarry C, Achurra P, Escalona G, Crovari F, Varas J



Data collected until June 16<sup>th</sup>, 2020

During the pandemic, not only for surgical training:

- Orotracheal intubation
- PPE handling
- Prone positioning
- Mechanical ventilation handling

- 6700 feedback
- 1800 Students
- +4000 Evaluated Sessions

\* BJS



But, if **transferring surgical skills is feasible** through a platform with validated courses and feedback...


**Why not do it for other practical or technical skills?**



We are C1D01

## Example of feedback inputs

Feedback  
in other areas



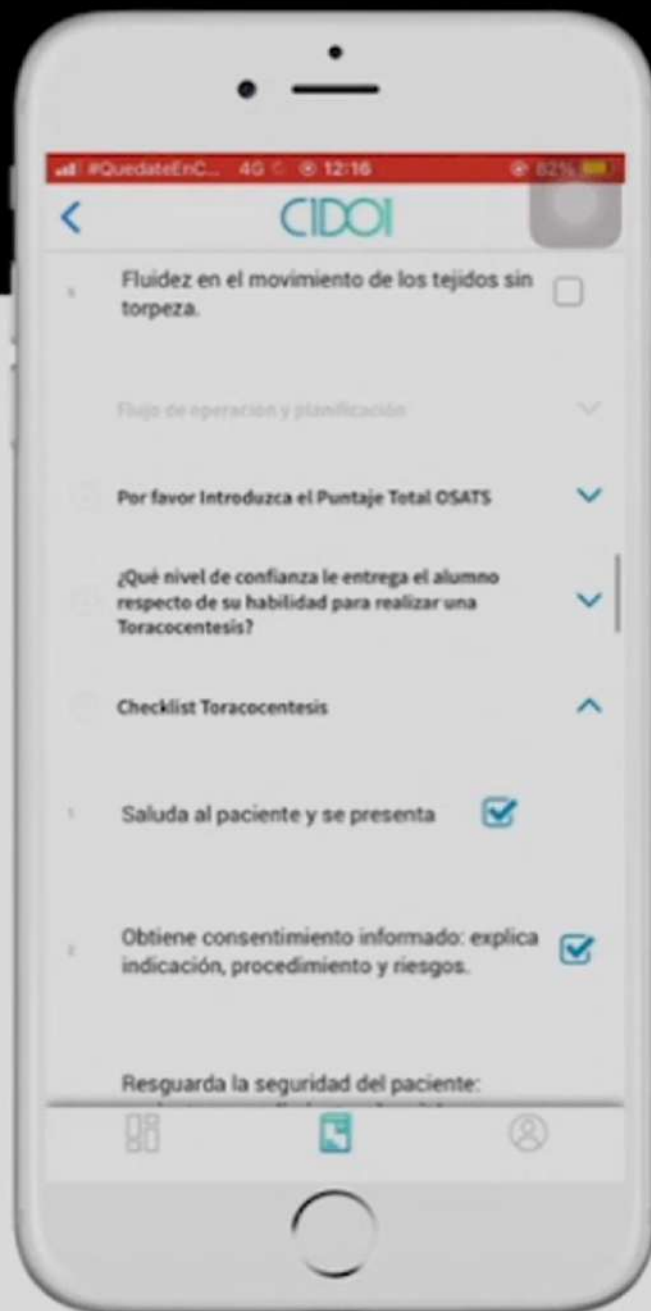
The screenshot shows a video player interface. The video content depicts a person in a striped shirt and blue scrubs standing in a hospital room, with their hands near a blue bag. A black circle highlights the person's hands. The video player includes a progress bar at the bottom with a timestamp of 00:02:23/00:08:31 and standard playback controls. To the right of the video is a sidebar titled 'Evaluación' (Evaluation) and 'Feedback'. The sidebar contains a list of feedback entries with timestamps and icons (red hearts, blue speech bubbles, and purple question marks). A play button and progress slider are also visible in the sidebar area.

Timestamp	Feedback Icon	Feedback Text
00:01:52	Red heart	?
00:02:15	Blue speech bubble	
00:02:23	Red heart	?
00:03:11	Blue speech bubble	
00:03:47	Blue speech bubble	
00:03:58	Blue speech bubble	
00:04:42	Red heart	
00:05:28	Blue speech bubble	
00:05:54	Red heart	
00:06:39	Red heart	





## CIDOI Trainees' vision



We are C1D01

## Example of feedback inputs

Feedback  
in other areas



Evaluación

Retroalimentación

00:00:10



00:00:19



Recordar que la pauta tiene una secuencia en donde se comienza con la muestra en el depósito no el filtro decantador.

00:00:34



00:03:12



2+

00:03:15



00:03:42



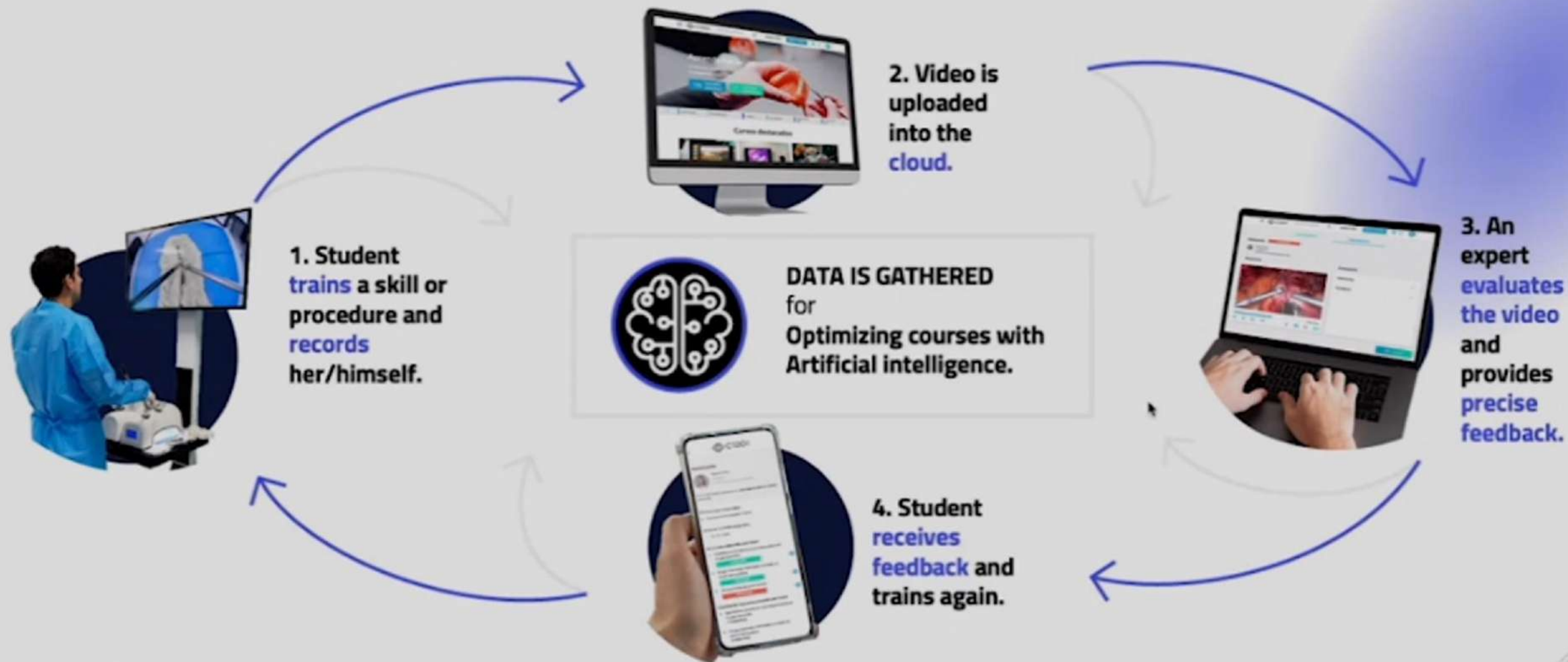
00:04:43



2+



# The C1D01 learning cycle

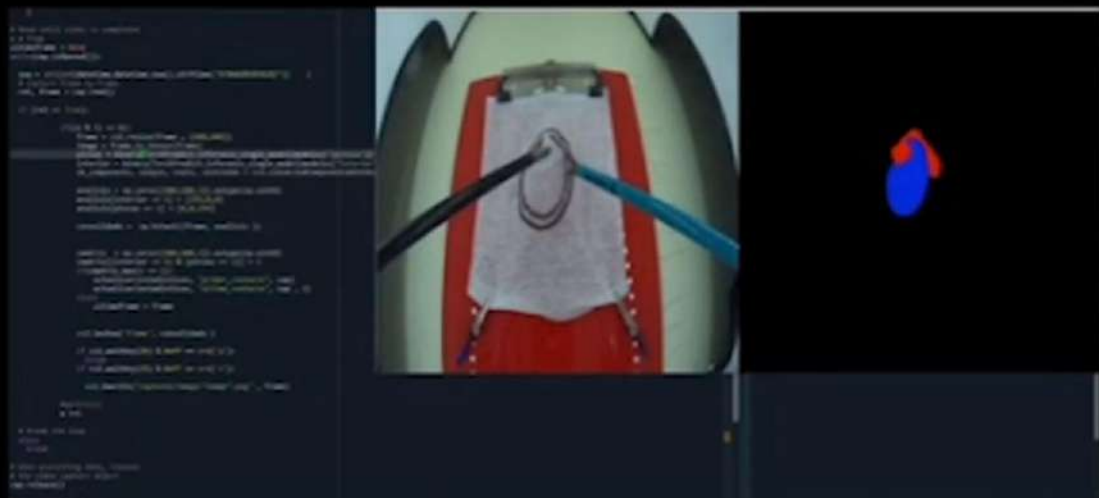
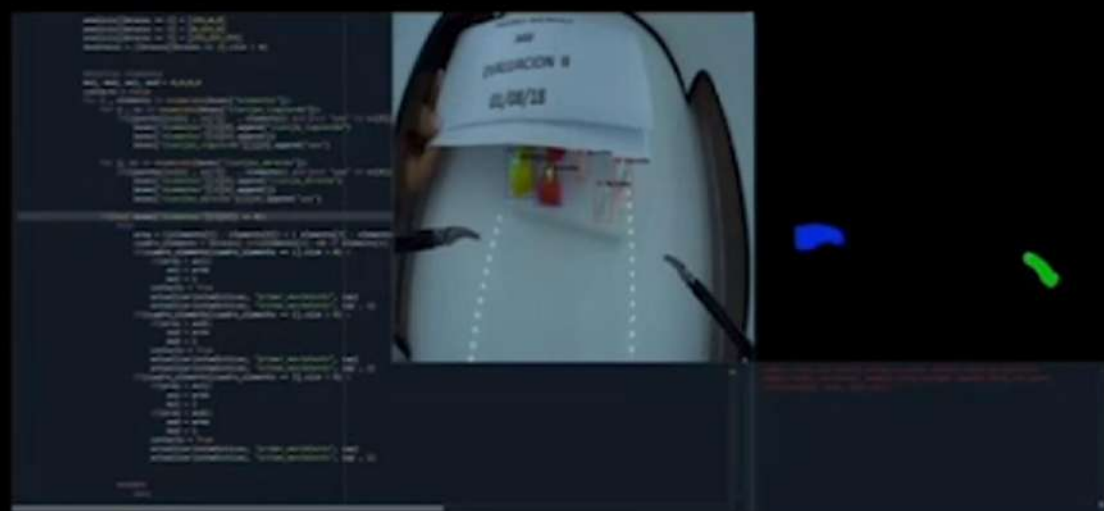


## Impact



Evolution of the **total number of feedback that trainers insert as digital inputs** in the videos of the learners since C1D01 was created and projections for the year 2023:

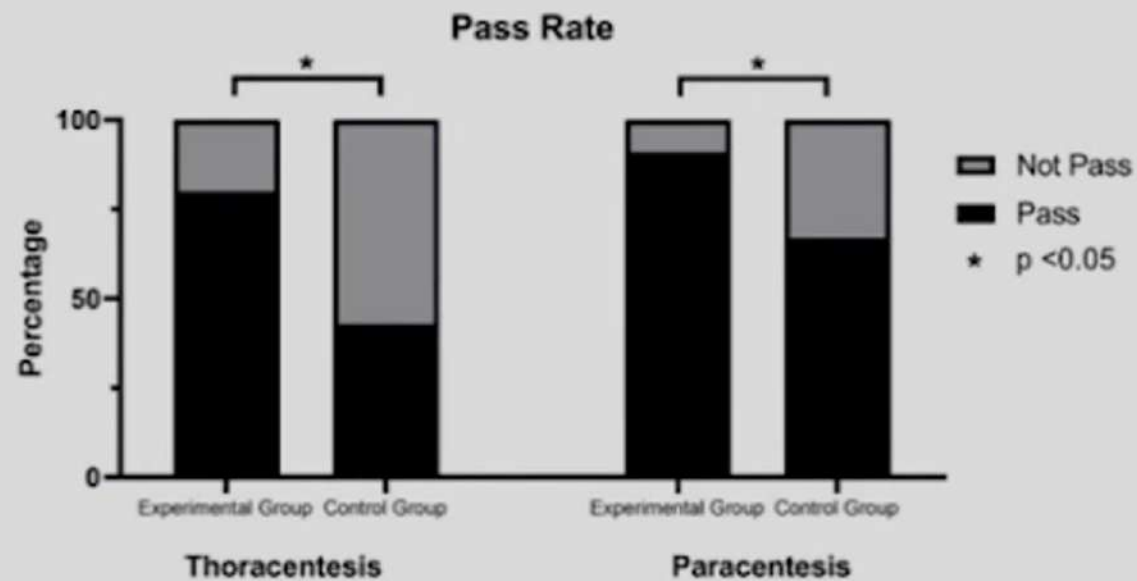






## Unsupervised simulation training with remote, asynchronous feedback facilitates deliberate practice: A Randomized Control Study

Julián Varas MD<sup>12</sup>, Caterina Contreras MD<sup>12</sup>, Javier Vela MD<sup>12</sup>, Francisca Belmar MD<sup>12</sup>, Luz M Letelier MD<sup>3</sup>, Arnoldo Riquelme MD, <sup>45</sup>, Rodrigo Poblete MD<sup>3</sup>, Eduardo F. Abbott MD<sup>3</sup>, Gabriel Escalona MD<sup>2</sup>, Adnan Alseidi MD<sup>6</sup>, Ignacio Villagrán, MSc.<sup>28</sup>



To be able to reach more trainees

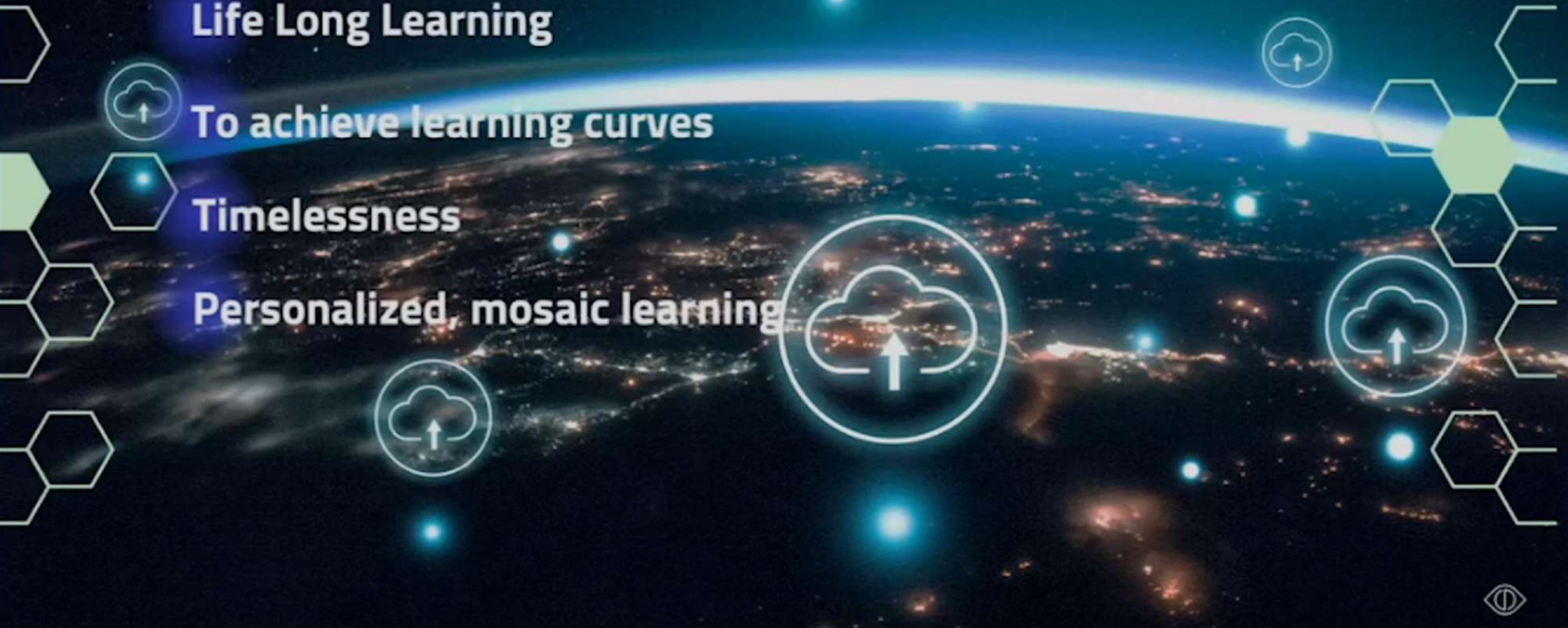
Accessibility

Life Long Learning

To achieve learning curves

Timelessness

Personalized, mosaic learning





[ivaras@trainingcompetence.cl](mailto:ivaras@trainingcompetence.cl)



<https://www.c1do1.ai>





GLOBAL INSTITUTE FOR  
DIGITAL COMPETITIVENESS

**TECHNOLOGY FOR INCREASE EFFICENCY**



# Just one goal, Create value with technology.

Through 5 different specific strategies:

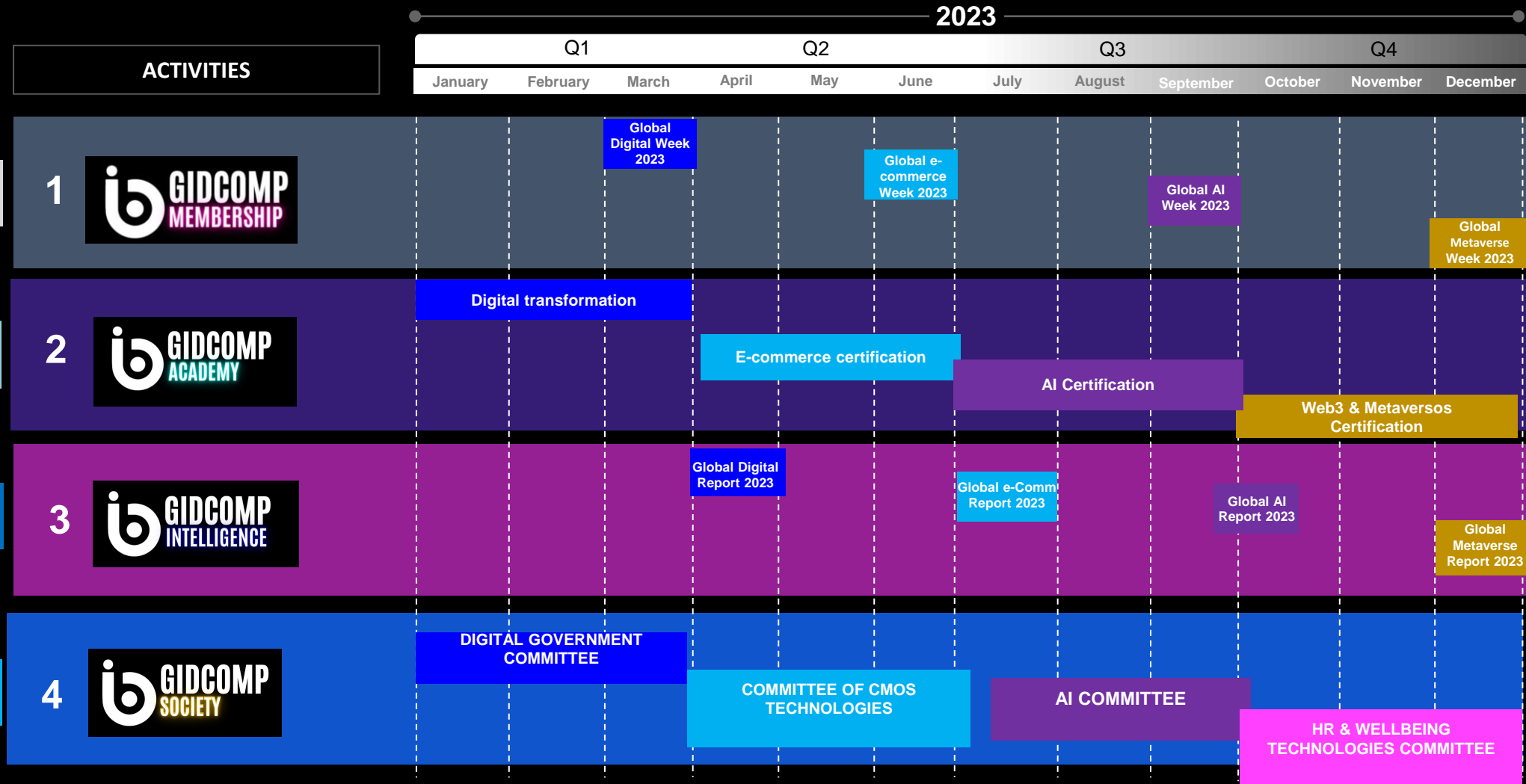
- 1** Spreading and encouraging the use of technologies to increase the efficiency of organizations from all over the world
- 2** Connecting organizations and executives to create more value, sell more in an omnichannel, and geopolitically fragmented world.
- 3** Work together with authorities and institutions to remove barriers to technologies and trade
- 4** Bring experts, knowledge and cases to communities or regions with little access to technological knowledge and digitalization to make opportunities inclusive.
- 5** Establish Committees by type of technology to share uses, applications, as well as groups that want to interact, collaborate and test new applications in the practical field.



# Some brands that are part of our international ecosystem



# Calendar GIDCOMP 2023



The GIDCOMP with its purpose of contributing to reduce the global digital divide holds several international festivals inviting senior leaders to share and inspire people to create value and generate experiences in Web 3.0 with new technologies

1

# GIDCOMP Immersive Festivals



# Free immersive festivals by streaming in english and spanish

## GLOBAL DIGITAL WEEK 2023

### International experts

- Día 1. Smart Cities
- Día 2. Public Policies
- Día 3. e- Commerce
- Día 4. Disruptive Business
- Día 5. Wellness Technologies

Marzo 27 al 31

## GLOBAL E-COMMERCE WEEK 2023

### Internanional experts

- Día 1. Marketplaces
- Día 2. Digital Commerce
- Día 3. Omnichannel
- Día 4. Metacommerce
- Día 5. Customer Experience

Jun 26 al 30

## GLOBAL AI WEEK 2023

### International experts

- Día 1. Robotics & AI
- Día 2. IOT
- Día 3. Automation
- Día 4. AI Performance
- Día 5. Machine Learning

Sept 11 al 15

## GLOBAL METAVERSE WEEK 2023

### International experts

- Día 1. Immersive Technologies
- Día 2. Omnichannel
- Día 3. NFTs & Blockchain
- Día 4. 3D & Web 3.0
- Día 5. Artificial Intelligence

Diciembre 4 al 8



The Academy Division seeks to bring international experts in practice together to share their pragmatic and tactical execution lenses in leading global companies.

The main mission is for executives to develop the skills in practice in order to increase the efficiency and sales of brands.

2

# **i** GIDCOMP ACADEMY

# GIDCOMP ACADEMY HELPS PROFESSIONALS BECOME MORE COMPETITIVE

## CERTIFICATION IN: DIGITAL TRANSFORMATION

The digital transformation certification seeks to help decision makers to digitize business. In order to develop skills to add value and differentiation through innovation in brands.

[See agenda](#)

### UPCOMING START DATES:

**Beginning**

JANUARY 14, 2024

**Closing of admissions**

DECEMBER 15, 2023

## CERTIFICATION IN: E-COMMERCE AND OMNICHANNEL

The *certification in e-commerce & Omnichannelity* seeks to help decision makers to digitize businesses. In order to develop skills to add value and differentiation through innovation in brands.

[See agenda](#)

### UPCOMING START DATES:

**Beginning**

APRIL 16

**Closing of admissions**

MARCH 20

## AI CERTIFICATION APPLIED TO MARKETING AND BUSINESS

The certification in AI for marketing and sales areas seeks to help decision makers maximize results, optimize budgets, predict customer behavior, study, define and segment users, predict audiences and improve operational efficiency.

[See agenda](#)

### UPCOMING START DATES:

**Beginning**

AUGUST 15

**Closing of admissions**

JULY 30

## CERTIFICATION IN: WEB 3 AND METAVERSSES

This certification seeks to provide the tools for executives to take their organizations to web3 and metaverses. Immersive technologies will allow superior experiences both at the retail level with augmented and mixed reality and on the web3 with virtual stores and specialized metaverses.

[See agenda](#)

### UPCOMING START DATES:

**Beginning**

OCTOBER 01

**Closing of admissions**

SEPTEMBER 3RD

3



Research, prototypes, tests, reports  
and Digital Laboratory

Global Metaverse  
Report 2022  
Release for November  
2022

Global Digital  
Report 2023  
Release for February 2023

Meta  
Commerce 2023  
Release for June 2023

Digital poles  
2023  
Release for November 2023

ILLUSTRATIVE  
EXAMPLES

**POSITIONING AND BRAND PRESENCE IN METAVERSES**

1 CONNECTING WITH CONSUMERS - ESTEFANÍA YAGÜEZ, HEAD OF CONSUMER INTELLIGENCE AT L'ORÉAL

2 MARKETING AND BRANDING – FERNANDO CANO, MANAGING DIRECTOR OF HAVAS METAVERSE

**OMNICHANNEL COMMERCE**

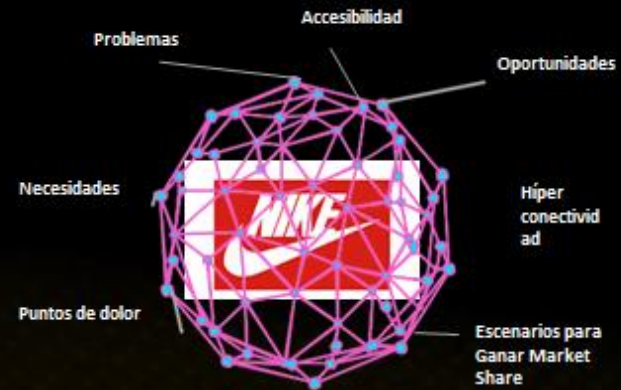
1 VIRTUAL STORES – JONATHAN MÁSMELA, CEO DE LA COLONIA

2 SALES IN METAVERSES – THORSTEN WALTHER, CEO DE INSPIFY

**MASSIVE METAVERSES**

1 MANAGEMENT OF VIRTUAL COMMUNITIES, DANIELLE MCCONNELL, CMO DE VIRTWAY

2 SPECIALIZED METAVERSES, SORAYA CADALSO, CEO DE UTOPION



**Market fit. Short term**

- Incorporate technological applications
- Prioritization in terms of sales impact

**Market fit. Medium term**

- Be the first to incorporate technologies
- Prioritization in terms of sales impact

**Current Portfolio**

1. Tenis
2. Ropa
3. Accesorios

**Tailored Portfolio (medium term)**

1. NIKELAND
2. Clothing with technological applications.
3. Monitoring Accessories

Example: Non-exhaustive Business Unit NIKE.

# Technology adoption diagnostics

## Reasons to join **GIDCOMP**:

4



- 1 To receive **information on Business Intelligence and Technology trends**
- 2 To **leverage existing technology** (leap Frog)
- 3 To generate **networking / community**
- 4 To have **visibility** of applications in the use of **technologies**
- 5 To inform me and keep abreast of the **latest news**
- 6 To receive **support or consultancy**
- 7 To **train** my team in the face of new market challenges
- 8 To generate **relationship with Authorities**
- 9 Access to **+300 Experts from more than 52 countries** and presentations of their models at our festivals



# Accompanied by senior international leaders who lead the committees

Smart Cities,  
Sustentabilidad & Industria  
4.0, Public Policy, e-  
government  
& Ciberseguridad

Blockchain and NFT.  
Digital Economy,  
Artificial Intelligence

Data Science & Big  
data, RH & Well-being  
Technologies,  
Education Technology

Metaverses, immersives  
Technologies (RA, 3D, RM,  
RV), Experiences  
Omnicanal & Digital  
Commerce

Social enterprises,  
Sustainability, Social  
Digital Business, Social  
responsibility

Governments, Int. Agencies

CTOs, CDOs, CIOs

CRHOs, COOs, CHOs.

CEOs, CMOs. CSOs.

CSR, ONGs,

Macro

Application of technologies

Micro

## Affiliates will live an international digital experience

Meetings are held weekly as follows: E.g. Metaverse Committee

Canal	Hours	Assistants	City	Physical host
Metaverse	1.5 hours	10		
physical	30 min	4	CDMX	Sura
		2	Bogotá	Coats
		4	Madrid	Let me Park

- ❖ ANNUAL OBJECTIVES OF THE COMMITTEES:
- ❖ Publish trends by technology.
- ❖ Collaborations with media.
- ❖ Working papers.
- ❖ Video Cases and documentaries.
- ❖ International networking.
- ❖ Coordination of Roadshows.
- ❖ Support to associations, international organizations, governments, chambers, universities with the digital knowledge bank and global network of experts
- ❖ Recognition of executives and exposure of brands that collaborate in the integration of knowledge.
- ❖

■ Social responsibility activities of access to the public, via streaming and technological platforms with co-organizing brands.

# VICE PRESIDENTES DIGITAL GOVERNMENT

## Committee 1

### Objective:

The Digital Government committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

### Technological themes:



**1. SOSTENIBILIDAD**

**2. SMART CITIES**

**3. FINTECH**

**4. CIBERSEGURIDAD**



**ROBERTO HERNÁNDEZ**  
FORMER CEO LATAM OCDE  
PUBLIC POLICY GIDCOMP VP



**HÉCTOR CARDENAS**  
CEO THE ERGO GROUP  
E-GOVERNMENT COMMITTEE VP



**JUAN CARLOS REYES**  
CEO ANTI FRAUDE  
CIBERSECURITY GIDCOMP VP



**LUIS GODOY**  
FORMER CEO DE INTELIGENCIA  
ECO GLOBAL  
PUBLIC POLICY GIDCOMP VP



# VICE PRESIDENTS

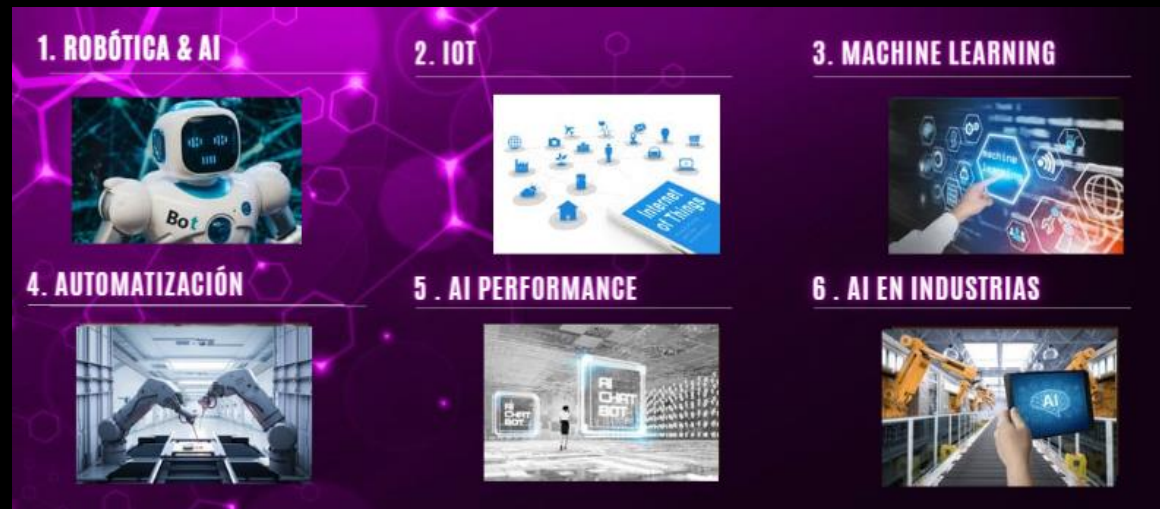
## ARTIFICIAL INTELLIGENCE & DISRUPTIVE TECHNOLOGIES

### Committee 2

#### Objective:

The Artificial Intelligence & Disruptive Technologies committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

#### Technological themes:



FERNANDO CARRIO  
O2O MARKETING EXECUTIVE  
AI GIDCOMP VP



MIRIAM ESPICHÁN  
ANALISTA DE MARKETING & CONTENIDOS  
DISRUPTIVE TECHNOLOGIES GIDCOMP VP



MARISOL CAPETILLO  
CEO OF VERSE TECHNOLOGY  
INDUSTRY 4.0 GIDCOMP VP



RAMÓN MARTÍNEZ  
CEO DE HIRXLAB  
TECNOLOGÍAS DISRUPTIVAS GIDCOMP VP

# VICE PRESIDENTES HR & WELLBEING TECHNOLOGIES

## Committee 3

### Objective:

The HR & Wellbeing Technologies committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

### Technological themes:.



**MONTSERRAT CAZORLA**  
GLOBAL LEAD ATTRACTION & RETENTION  
CHG-MERIDIAN  
HR TECHNOLOGY GIDCOMP VP



**SUSANA NILA**  
FUTURE EMPLOYABILITY EXPERT  
FOW 2050 GIDCOMP VP



**JULIÁN VARAS**  
CEO OF C1DO1  
ED TECH GIDCOMP VP



**EMILIO SERRA**  
DATA & ANALYTICS ONE SR. MANAGER  
DANONE  
BIG DATA & DATA SCIENCE GIDCOMP VP

# VICE PRESIDENTES DIGITAL COMMERCE

## Committee 4

### Objective:

The Digital Commerce committee of GIDCOMP aims to share best practices, analyze technological trends, create articles and reports to different stakeholders.

### Technological themes:



FERNANDO CANO  
METAVERSE GENERAL DIRECTOR  
GRUPO HAVAS MEDIA  
BRAND & METAVERSE GIDCOMP VP



JENIFER SAMANIEGO  
VIRTUAL REALITY HEAD CLUB  
CATHOLIC UNIVERSITY OF LOJA  
REALIDAD VIRTUAL GIDCOMP VP



RANDY CRUZ  
CITI MANAGER RAPPI  
DIGITAL COMMERCE GIDCOMP VP



ELADIO GONZÁLEZ  
EDITORIAL DIRECTOR AT FORBES  
CENTRAL AMERICA  
DIGITAL MEDIA GIDCOMP VP

# VICE PRESIDENTES ONGs & RSC

## Committee 5

### Objective:

The NGO & CSR committee of GIDCOMP aims to share best technological practices, analyze trends, create articles and reports to different stakeholders.

### Technological themes:

The graphic features a central logo for 'Comité de ONGs & RSC' with the 'GLOBAL INSTITUTE FOR DIGITAL COMPETITIVENESS' logo below it. To the right, four numbered themes are presented with corresponding images: 1. FORTALECIMIENTO DE ONGS (NGO), 2. LUCHA CONTRA EL CAMBIO CLIMATICO (climate change), 3. ACCESO A LA EDUCACIÓN DIGITAL (digital education), and 4. ADICCIÓN A LA TECNOLOGÍA (technology addiction).



**KELLY DUQUE**  
**DIRECTOR OF PROJECTS AND PUBLIC RELATIONS**  
ONGs & CSR GIDCOMP VP



**JULISSA JIMENEZ**  
**DIRECTORA DE LMD**  
POLITICAS SOCIALES GIDCOMP VP



**JOSÉ QUESADA**  
**FOUNDER WORLD COMPLIANCE FORUM**  
TECH & COMPLIANCE GIDCOMP VP



**MONICA LÓPEZ**  
**CO-MARKETING MANAGER IN HP**  
MEJORES PRÁCTICAS DE RSC GIDCOMP VP

# Reasons to become a member of **GIDCOMP:**

- 1** To receive information on Business Intelligence and Technology trends
- 2** To leverage existing technology (leap Frog)
- 3** To generate networking / community
- 4** To have visibility of applications in the use of technologies
- 5** To inform me and keep abreast of the latest news
- 6** To receive support or consultancy
- 7** To train my team in the face of new market challenges
- 8** To generate relationship with Authorities
- 9** Access to +300 Mentors from 52 countries and presentations of their models at the Global Digital Week & Global Metaverse Forum.



	GIDCOMP FREE	GIDCOMP SOCIETY
<b>TECHNOLOGY TRENDS</b>		
Newsletter technology cases	x	x
Free transmission of our festivals	x	X
Short version of the studies	x	x
<b>NETWORKING, ALLIANCES AND BRAND EXPOSURE</b>		
Participation and collaboration in Disruptive Technologies Committees		x
Provide Master Classes, success stories and initiatives of your brand.		x
Participate in international studies and reports.		x
30% discount on Certifications		x
Approach to Investors to fund technological projects and Startups		x
Unlimited introductions to over 1,000 brands part of the GIDCOMP ecosystem		x
Space for a commercial presentation at our festivals		x
2-minute video space within the agenda of our festivals		x
List of speakers, people part of the GIDCOMP ecosystem		x
Put your brand on technology providers		x
<b>PRICE</b>	<b>FREE</b>	<b>500 – 4,000 USD</b>
		Annual by size*

**\*GIDCOMP SOCIETY ANNUAL INVESTMENT**

Organization size	Number of collaborators	Investment in USD	Executives
Very large	More than a thousand	5,000	5
Big	501 -1,000	4,000	4
Median	251 a 500	3,000	3
Small	6- 250	2,000	2
Micro	1 -5	1,000	1

does not cause VAT / tax deductible

Important:

All values are expressed in U.S. Dollars (USD)

Company name: Fundación Consultores Sin Fronteras A.C.

RFC: FCS190805FH9

Bank: BBVA

Account Number: 0113640205

Clabe Account Number: 012180001136402052

Swift code for international payments: BCMRMXMPYM

Mail: [be.digital@gidcomp.org](mailto:be.digital@gidcomp.org)



## How to become a member?

Send us an email to [be.competitive@gidcomp.org](mailto:be.competitive@gidcomp.org) or a WhatsApp at: +52 56 1463 3902  
GIDCOMP seeks to bring together and relate organizations linked to the international technological ecosystem to promote and develop digital capabilities in any location in the world.  
Membership begins with the date of crediting payment to the bank account.  
Valid 12 months from the date of payment.  
Renewals begin to run from the expiration date of the current membership.

[www.gidcomp.org](http://www.gidcomp.org)  
[be.competitive@gidcomp.org](mailto:be.competitive@gidcomp.org)

