

# **COREY BROOKS**

Director Business Development & sales at MetaVRse

# METAVRSE

www.gidcomp.com

GLOBALMETAVERSE

FORUM

# Corey Brooks Retails Next Big Bet







## Who MetaVRse is.

A team of award winning industry visionaries, pioneers, scientists, and business leaders with a mission to provide metaverse creation for everyone with the ability to experience the metaverse on over 7 billion devices .

We believe the metaverse will be the future of human:

- Communication
- Collaboration
- Commerce
- Culture

... because of that, we created TheMall.io



**6 GLOBAL INSTITUTE FOR** DIGITAL COMPETITIVENESS





# TheMall.io is...

A 100 story building with 3-D virtual retail spaces inside the metaverse where people from all walks of life can:

- Engage in immersive virtual experiences that far exceed what can or cannot be done in reality.
- A place to sell products in a new way, through fully interactive experiences
- A community where people from around the globe can socially connect through virtual "avatars."

TheMall is a retail destination inside the metaverse that can be seen as another layer to compliment what a retail organization already has in place.

**GLOBAL INSTITUTE FOR** DIGITAL COMPETITIVENESS



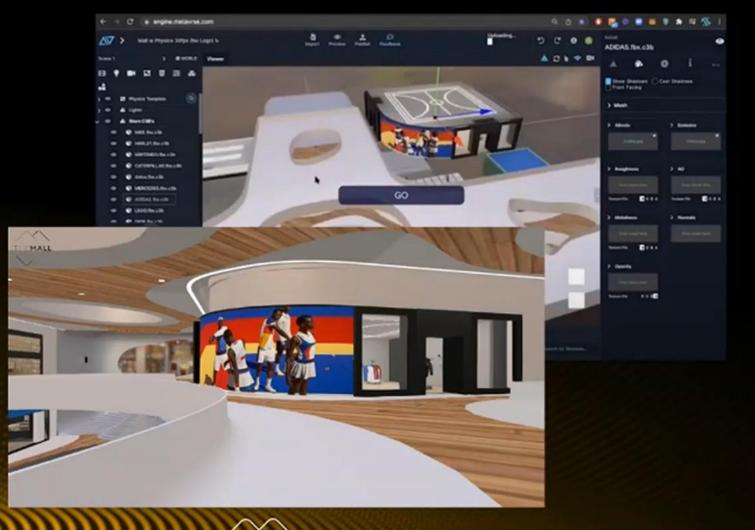


# Retail space in the Metaverse!

**METAVRSE** 

- Total consumer immersion a brands values & culture
- Increased hype and buzz for brand awareness
- Enhanced shopping experiences through

   Events
  - Drops of exclusive merchandise
  - Interactive games
- Gamified commerce, increasing engagement, conversions and sales



MALL

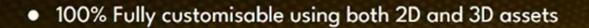


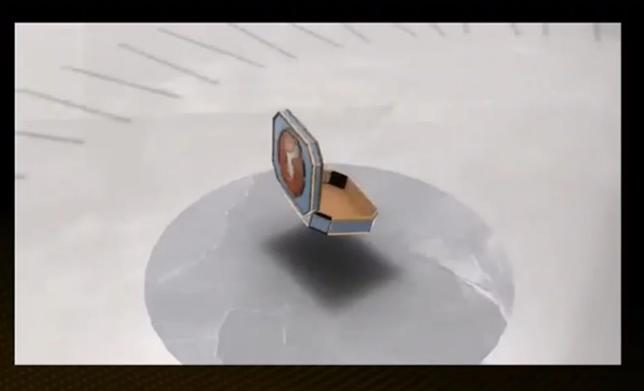


# The benefits.

Building a retail space in the metaverse has a multitude of benefits for both the brand and consumer alike.

- Quicker to market think weeks, NOT months or years
- Deeper personalization through merchandise testing & A/B testing of consumer shopping behaviors
- Unprecedented analytics 3D Heatmaps Export to BI tools
- Ability to make better marketing and business based decisions











## The benefits.

Building a retail space in the metaverse has a multitude of benefits for both the brand and consumer alike.

- Quicker to market think weeks, NOT months or years
- Deeper personalization through merchandise testing & A/B testing of consumer shopping behaviors
- Unprecedented analytics 3D Heatmaps Export to BI tools
- Ability to make better marketing and business based decisions
- 100% Fully customisable using both 2D and 3D assets







# The data.

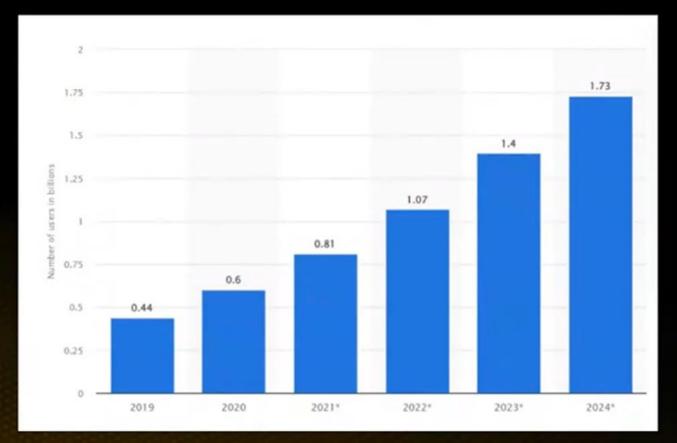
EY Future Consumer Index shows that the pandemic has accelerated some fundamental changes in consumer buying behavior:

- 36% more shopping online (EY)
- 70% of consumer who visit a virtual store make a purchase (VentureBeat)
- 74% of US adults are joining or considering joining the metaverse (Statista)
- It's a potential \$800 billion opportunity by 2024 and representing a compound annual growth rate of 13.1%

METAV RSE

(Bloomberg)









### Thank You



Corey Brooks | Sr Dir. Business Development corey@metavrse.com MetaVRse & TheMall.io

**#DigitalReport** 



### **TECHNOLOGY FOR INCREASE EFFICENCY**

### Just one goal, Create value with technology.

Through 5 different specific strategies:

- Spreading and encouraging the use of technologies to increase the efficiency of organizations from all over the world
- Connecting organizations and executives to create more value, sell more 2 in an omnichannel, and geopolitically fragmented world.
  - Work together with authorities and institutions to remove barriers to technologies and trade

3

- Bring experts, knowledge and cases to communities or regions with little access to technological knowledge and digitalization to make opportunities inclusive.
- Establish Committees by type of technology to share uses, applications, as well as groups that want to interact, collaborate and test new applications in the practical field.

GLOBAL INSTITUTE FOR

DIGITAL COMPETITIVENESS

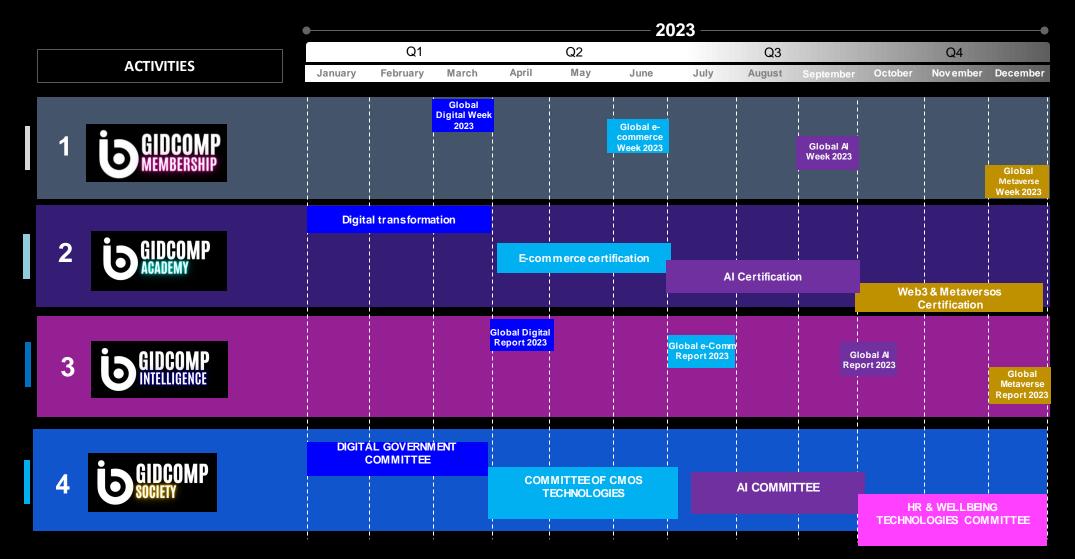


Admissions: Tel. / Whatsapp +52 56 1463 3902

### Some brands that are part of our international ecosystem



### **Calendar GIDCOMP 2023**





The GIDCOMP with its purpose of contributing to reduce the global digital divide holds several international festivals inviting senior leaders to share and inspire people to create value and generate experiences in Web 3.0 with new technologies

# GIDCOMP Immersive Festivals



GLOBAL INSTITUTE FOR DIGITAL COMPETITIVENESS

### Free inmersive festivals by streaming in english and spanish

### GLOBAL DIGITAL WEEK 2023

#### International experts

Día 1. Smart Cities Día 2. Public Policies Día 3. e- Commerce Día 4. Disruptive Business Día 5. Wellness Technologies

Marzo 27 al 31

### DBALE-COMMERCE WEEK 2023

#### Internanional experts

Día 1. Marketplaces Día 2. Digital Commerce Día 3. Omnichannel Día 4. Metacommerce Día 5. Customer Experience

#### Jun 26 al 30

## COBALAI WEEK 2023

#### International experts

Día 1. Robotics & Al Día 2. IOT Día 3. Automation Día 4. Al Performance Día 5. Machine Learning

#### Sept11 al 15

### LOBAL METAVERSE WEEK 2023

International experts

Día 1. Immersive Technologies Día 2. Omnichannel Día 3. NFTs & Blockchain Día 4. 3D & Web 3.0 Día 5. Artificial Intelligence

#### Diciembre 4 al 8



The Academy Division seeks to bring international experts in practice together to share their pragmatic and tactical execution lenses in leading global companies.

The main mission is for executives to develop the skills in practice in order to increase the efficiency and sales of brands.





### GIDCOMP ACADEMY HELPS PROFESSIONALS BECOME MORE COMPETITIVE

#### **CERTIFICATION IN:** DIGITAL TRANSFORMATION

The digital transformation certification seeks to help decision makers to digitize business. In order to develop skills to add value and differentiation through innovation in brands.

#### **CERTIFICATION IN:** E-COMMERCE AND **OMNICHANNEL**

The certification in e-commerce & Omnichanality seeks to help decision makers to digitize businesses. In order to develop skills to add value and differentiation through innovation in brands.

#### AI CERTIFICATION APPLIED TO MARKETING AND BUSINESS

The certification in AI for marketing and sales areas seeks to help decision makers maximize results, optimize budgets, predict customer behavior, study, define and segment users, predict audiences and improve operational efficiency.

#### **CERTIFICATION IN:** WEB 3 AND METAVERSES

This certification seeks to provide the tools for executives to take their organizations to web3 and metaverses. Immersive technologies will allow superior experiences both at the retail level with augmented and mixed reality and on the web3 with virtual stores and specialized metaverses.

See agenda

#### **UPCOMING START DATES:**

Beginning

OCTOBER 01

**Closing of admissions** 

SEPTEMBER 3RD



<u>See agenda</u>	<u>See agenda</u>
UPCOMING START DATES:	UPCOMING STAF
Beginning JANUARY 14, 2024	Beginning
0/00/00114,2024	APRIL 16 Closing of a
Closing of admissions	
DECEMBER 15, 2023	

RT DATES:

admissions

MARCH 20

#### See agenda

#### **UPCOMING START DATES:**

Beginning

AUGUST 15

**Closing of admissions** 

JULY 30



Global Metaverse Report 2022 Release for November 2022

Global Digital Report 2023 Release for February 2023

Meta Commerce 2023 Release for June 2023

Research, prototypes, tests, reports and Digital Laboratory

**GLOBAL INSTITUTE FOR** 

DIGITAL COMPETITIVENESS

**GIDCOMP** INTELLIGENCE

Thissectionnesses

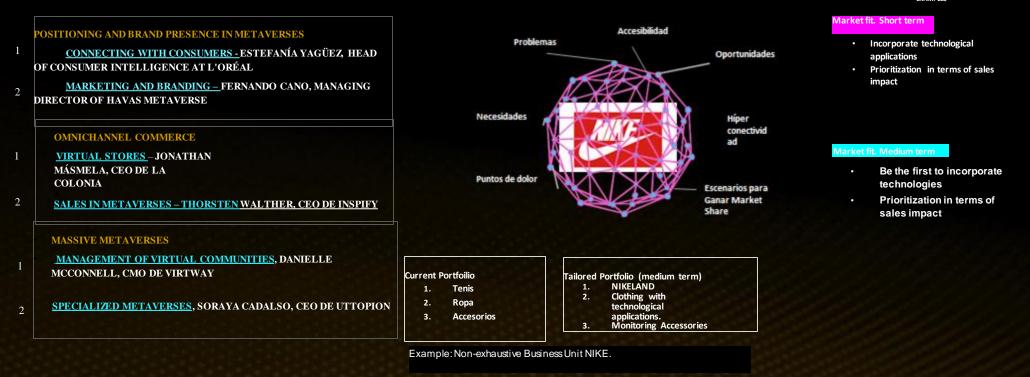
www.gidcomp.org

be.competitive@gidcomp.org

Digital poles 2023 Release for November 2023







## **Technology adoption diagnostics**



### Reasons to join **GIDCOMP**:



- To receive information on Business Intelligence and Technology trends
- To leverage existing technology (leap Frog)
- To generate *networking* / community

4

3

- To have visibility of applications in the use of technologies
- 5 To inform me and keep abreast of the latest news
- **6** To receive support or consultancy
- **7** To train my team in the face of new market challenges
- 8 To generate relationship with Authorities
- 9 Access to +300 Experts from more than 52 countries and presentations of their models at our festivals





### Accompanied by senior international leaders who lead the committees

Smart Cities, Sustentabilidad & Industria 4.0, Public Policy, e- government &Ciberseguridad	Blockchain and NFT. Digital Economy, Artificial Intelligence	Data Science & Big data, RH & Well-being Technologies, Education Technology	Metaverses, inmmersives Technologies (RA, 3D, RM, RV), Experiences Omnicanal & Digital Commerce	Social enterprises, Sustainability, Social Digital Business, Social responsibility
Governments, Int. Agencies	CTOs, CDOs, CIOs	CRHOs, COOs, CHOs.	CEOs, CMOs. CSOs.	CSR, ONGs,
Macro		- Application of technologies		Micro
Affiliates will live an	international Fig	ital experience	<ul> <li>ANNUAL OBJECTIV</li> <li>Publish trends by t</li> </ul>	YES OF THE COMMITTEES: technology.

Meetings are held weekly as follows: E.g. Metaverse Committee

Canal	Hours	Assistants	City	Physical host
Metaverse	1.5 hours	10		
physical	30 min	4	CDMX	Sura
		2	Bogotá	Coats
		4	Madrid	Let me Park

- Collaborations with media.
- Workingpapers.
- Video Cases and documentaries.
- International networking.
- Coordination of Roadshows.
- Support to associations, international organizations, governments, chambers, universities with the digital knowledge bank and global network of experts
- Recognition of executives and exposure of brands that collaborate in the integration of knowledge.

Social responsibility activities of access to the public, via streaming and technological platforms with co-organizing brands.





### VICE PRESIDENTES DIGITAL GOVERNMENT

Committee 1

#### **Objective:**

The Digital Government committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

Technological themes:







ROBERTO HERNÁNDEZ FORMER CEO LATAM OCDE PUBLIC POLICY GIDCOMP VP HÉCTOR CARDENAS CEO THE ERGO GROUP E-GOVERNMENT COMMITTEE VP



JUAN CARLOS REYES CEO ANTI FRAUDE CIBERSECURITY GIDCOMP VP



ANA SOFÍA RÍOS ARTIGAS CHEVEZ PARTNER LEGAL TECH GIDCOMP VP



ERIKA PIIRMETS HEAD E-STONIA E-GOVERNMENT GIDCOMP VP



LUIS GODOY FORMER CEO DE INTELIGENCIA ECO GLOBAL PUBLIC POLICY GIDCOMP VP





### VICE PRESIDENTS ARTIFICIAL INTELLIGENCE & DISRUPTIVE TECHNOLOGIES



**Objective:** 

The Artificial Intelligence & Disruptive Technologies committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

#### Technological themes:





FERNANDO CARRIO 020 MARKETING EXECUTIVE AI GIDCOMP VP



MIRIAM ESPICHÁN ANALISTA DE MARKETING & CONTENIDOS DISRUPTIVE TECHNOLOGIES GIDCOMP VP



MARISOL CAPETILLO CEO OF VERSE TECHNOLOGY INDUSTRY 4.0 GIDCOMP VP



ARIADNA HERNANDEZ BUAP RESEARCHER FINTECH GIDCOMP VP

www.gidcomp.org

be.competitive@gidcomp.org



RITA ARRIGO STRATEGY ENGAGEMENT MANAGER PROYECTOS TRIPLE HÉLICE DE AI GIDCOMP VP



RAMÓN MARTÍNEZ CEO DE HIRXLAB TECNOLOGÍAS DISRUPTIVAS GIDCOMP VP





GLOBAL INSTITUTE FOR DIGITAL COMPETITIVENESS

### VICE PRESIDENTES HR & WELLBEING TECHNOLOGIES

Committee 3

**Objective:** 

The HR & Wellbeing Technologies committee of GIDCOMP aims to share best practices, analyze trends, create articles and reports to different stakeholders.

#### Technological themes:.







SUSANA NILA FUTURE EMPLOYABILITY EXPERT FOW 2050 GIDCOMP VP





JULIÁN VARAS CEO OF C1DO1 ED TECH GIDCOMP VP

TOMÁS VARGAS RESEARCHER AT UNIVERSITY OF COSTA RICA PEOPLE INTELLIGENCE GIDCOMP VP



EMILIO SERRA DATA & ANALYTICS ONE SR. MANAGER DANONE BIG DATA & DATA SCIENCE GIDCOMP VP



#### GLOBAL INSTITUTE FOR DIGITAL COMPETITIVENESS

### VICE PRESIDENTES DIGITAL COMMERCE

Committee 4

**Objective:** 

The Digital Commerce committee of GIDCOMP aims to share best practices, analyze technological trends, create articles and reports to different stakeholders.

**GLOBAL INSTITUTE FOR** 

**DIGITAL COMPETITIVENESS** 

#### Technological themes:





FERNANDO CANO METAVERSE GENERAL DIRECTOR GRUPO HAVAS MEDIA BRAND & METAVERSE GIDCOMP VP



RANDY CRUZ CITIMANAGER RAPPI DIGITAL COMMERCE GIDCOMP VP



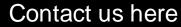
JENIFER SAMANIEGO VIRTUAL REALITY HEAD CLUB CATHOLIC UNIVERSITY OF LOJA REALIDAD VIRTUAL GIDCOMP VP



ELADIO GONZÁLEZ EDITORIAL DIRECTOR AT FORBES CENTRAL AMERICA DIGITAL MEDIA GIDCOMP VP







# VICE PRESIDENTES ONGs & RSC



**Objective:** 

The NGO & CSR committee of GIDCOMP aims to share best technological practices, analyze trends, create articles and reports to different stakeholders.

Technological themes:







KELLY DUQUE DIRECTOR OF PROJECTS AND PUBLIC RELATIONS ONGS & CSR GIDCOMP VP MILAGROS OREJA SOKA DIRECTOR ONGS & EMPRESAS DE IMPACTO SOCIAL GIDCOMP VP



JOSÉ QUESADA FOUNDER WORLD COMPLIANCE FORUM TECH & COMPLIANCE GIDCOMP VP



MONICA LÓPEZ CO-MARKETING MANAGER IN HP MEJORES PRÁCTICAS DE RSC GIDCOMP VP







# Reasons to become a member of **GIDCOMP**:

- **1** To receive information on Business Intelligence and Technology trends
- **2** To leverage existing technology (leap Frog)
- **3** To generate networking / community
- **4** To have visibility of applications in the use of technologies
- **5** To inform me and keep abreast of the latest news
- **6** To receive support or consultancy
- **7** To train my team in the face of new market challenges
- 8 To generate relationship with Authorities
- **9** Access to +300 Mentors from 52 countries and presentations of their models at the Global Digital Week & Global Metaverse Forum.



GLOBAL INSTITUTE FOR

www.gidcomp.org be.digital.es@gidcomp.org Admissions: Tel. / Whatsapp +52 56 1463 3902

	GIDCOMP FREE	GIDCOMP SOCIETY
TECHNOLOGY TRENDS		
Newsletter technology cases	x	X
Free transmission of our festivals	x	X
Short version of the studies	x	X
NETWORKING, ALLIANCES AND BRAND EXPOSURE		
Participation and collaboration in Disruptive Technologies Committees		x
Provide Master Classes, success stories and initiatives of your brand.		x
Participate in international studies and reports.		x
30% discount on Certifications		x
Approach to Investors to fund technological projects and Startups		x
Unlimited introductions to over 1,000 brands part of the GIDCOMP ecosystem		x
Space for a commercial presentation at our festivals		x
2-minute video space within the agenda of our festivals		x
List of speakers, people part of the GIDCOMP ecosystem		X
Put your brand on technology providers		x
PRICE	FREE	500 – 4,000 USD
		Annual by size*

#### \*GIDCOMP SOCIETY ANNUAL INVESTMENT

Organization size	Number of collaborators	Investment in USD	Executives
Very large	More than a thousand	4,000	5
Big	More than a thousand	3,000	4
Median	251 a 500	2,000	3
Small	21 - 250	1,000	2
Micro	1 - 20	500	1

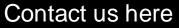
#### does not cause VAT/ tax deductible

Important:

All values are expressed in U.S. Dollars (USD)

Company name: Fundación Consultores Sin Fronteras A.C. RFC: FCS190805FH9 Bank: BBVA Account Number: 0113640205 Clabe Account Number: 012180001136402052 Sw ift code for international payments: BCMRMXMMPYM Mail: be.digital@gidcomp.org







# f in ⊙ ♪

10

gidcomp.english

company/gidcomp/

gidcomp.english

gidcomp.english

gidcomp.english

<u>www.gidcomp.org</u> be.competitive@gidcomp.org



#### How to become a member?

Send us an email to be.competitive@gidcomp.org or a WhatsApp at: +52 56 1463 3902 GIDCOMP seeks to bring together and relate organizations linked to the international technological ecosystem to promote and develop digital capabilities in any location in the w orld. Membership begins with the date of crediting payment to the bank account. Valid 12 months from the date of payment. Renew als begin to run from the expiration date of the current membership.



Our network of member Institutes fosters Innovation and Technology as factors that enable human progress, organizations and improve our lives. We contribute to support causes with our core business through Corporate Social Responsibility actions that are carried out through the Consultants Without Borders Foundation and the Global Institute for Digital Competitivenss www.gidcomp.org We also believe in respect for Human Rights and do not discriminate against any program, activity or person for reasons of sexual preference, income, religious preference, race, color, national origin, age, gender, or disability. GIDCOMP© All Rights Reserved 2023.