





Regional Design Technology Leader LATAM

Gensler

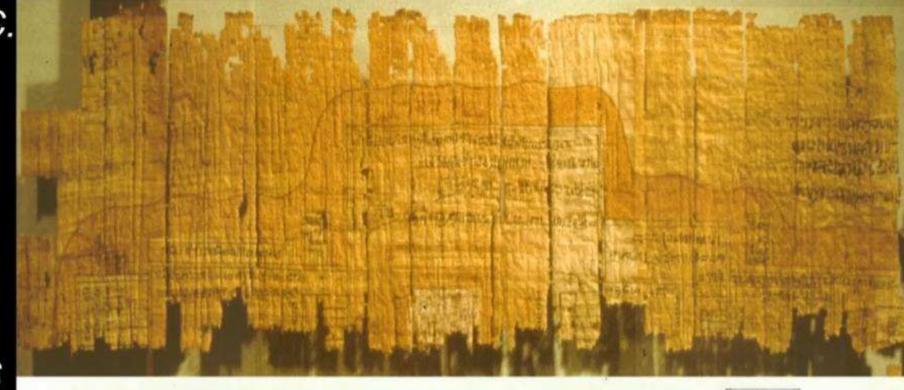


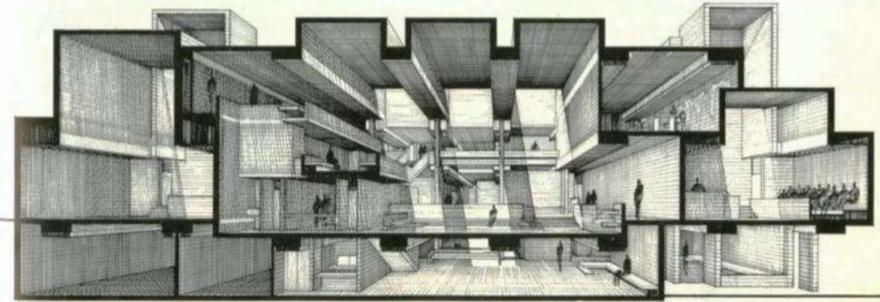




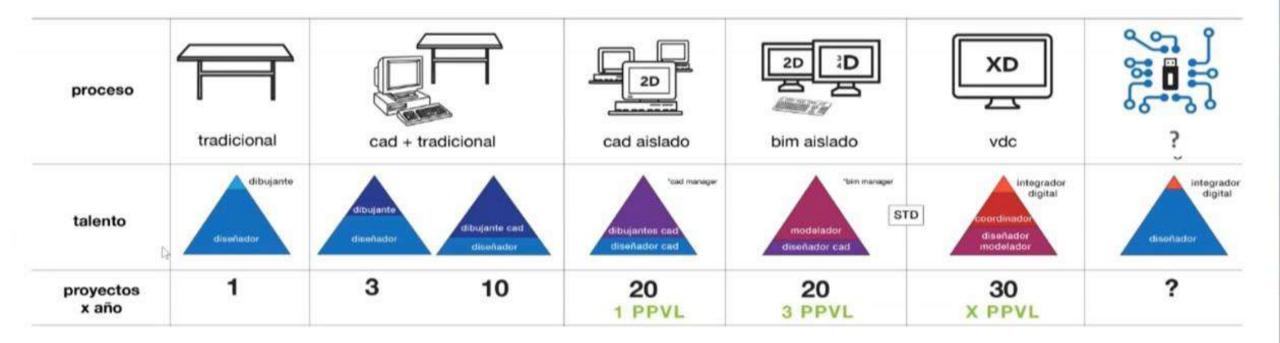
2500 A.C.

4,482 años





1982 D.C.



involucrados	constructor cliente privado cliente público diseñador mep diseñador est, diseñador arq.	subcontra constructe cliente pris cliente pút diseñador diseñador diseñador	or vado blico mep est.	subcontratistas project manager constructor cliente privado cliente público diseñador mep diseñador est. diseñador arq.	operador subcontratistas project manager fabricador constructor cliente privado cliente público diseñador mep diseñador est, diseñador arq.	usuario operador comisionamiento subcontratistas project manager fabricador constructor cliente privado cliente público diseñador mep diseñador est diseñador arq	usuario futuro usuario actual operador comisionamiento subcontratistas project manager fabricador ensamblador constructor gobierno cliente privado cliente público diseñador mep diseñador est diseñador arq
proceso	tradicional	cad + tra	adicional	2D cad aislado	D ☐D ☐ ☐D ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐	XD vdc	ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا
talento	dibujante	dibujante diseñador	dibujante cad diseñador	cad menager dibujantos cad diseñador cad	"tim manager ST modelador diseñador cad	D coordinator diseñador modelador	integrador digital diseñador
proyectos x año	1	3	10	20 1 PPVL	20 3 PPVL	30 X PPVL	?
entregables	plantas cortes fachadas perspectivas detalles	plantas cortes fachadas perspecti detalles cuantifica	Ivas	plantas cortes fachadas perspectivas detalles cuantificaciones renders recorridos vituales	plantas cortes fachadas perspectivas detalles cuantificaciones renders recorridos vituales reportes generadores planos de taller simulaciones	plantas cortes fachadas perspectivas detalles cuantificaciones renders recorridos vituales reportes generadores planos de taller simulaciones costos ICE optimización digital	modelo de fabricación

involucrados







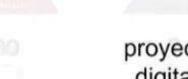




proyecto digital















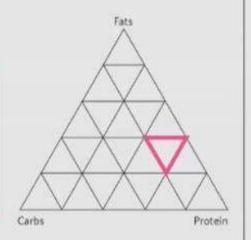




OBJECTIVES



Nutrition Facts	
7 servings per containers Serving size	350 ml
Amount per serving Calories	30
%	Daily Value
Total Fat 1g Storoted fot	1% 5%
Cholesterol Sodium Carbs Protein Calcium Iron Potassium	0% 2% 5% 15% 3% 0% 5%



Sun Orientation Ent Size Typologies Viens. Cost Return 15% ROI

RESTRICTIONS

Fruits



Calories - 52 Sodium + Ling Potentium - 107mg Carbon 34g. Protein - 0.3g



Calones - 50 Sodium + Img Potamium = 109mg Carbo- 17g Protein - 0.5g



Calones - 30 Sodium a Lwg Potassian - 112mg Carton Ag Protein - 0.5g



Calones + 89 Sodium - Long Potassium v 350mg Carbon 23g Protein - 1.1g



Calenes + 57 Software Ling. Potsissum + 116ing Carbs- 15g Protein = 0.4g

Vegetables



Calories v 41 Socium - 69mg Potansium - 320mg Carbos 958g Protein - 0.93g



Calories - 19 Sodium = 213mg Potassium = 379mg Carles 37g Probots = 1.77g



Caloves + 43. Sodium's 7thing: Potassim + 325mg Carbs- 30g Protest + 1.6g



Calones + 34 Sodium - Many Potassium - 32/ang Cartis+ 7s. Protein = 2.frg



Calones - 47 Sodium = Silveg Potassium - 170mg Carbo- 11g Protein v.3.3g

Seeds



Calustes - 562 Sodunt + Img Potassum + 3,025mg Cerbs: 25g Fromos - 20g

Colories + 546

Carbon lig.

Sodum - 1.8mg

Froton - 202g

Citizates v 718

Sedum a Sing

Cater 14g

Protein - fig.

Calories n 654

Sodiett w. Lotg.

Carton 13.7g

Protein - 2.fig

Colones = RI

Cortox 11.4g

Protein = 4.47g

Sindram is 27 lings

Potavium = 106mg

Futansum + 441mg

Potensium + 36ling

Potassum v 258mg.



Cartre 452g Protein - 3.2g Calenes - 60

Caluties + 60

Sudium + 40mg

Potassium + 143mg



Milk

Soutum - 40mg Purassium + 143mg Cartro- 452g Protein = 3.2g



Caleries = 17 Sodum & Drug Potavsium + 21mg Carbon 65g Protein - Ung



Calpries = 127 Sociam - 135mg Potasitian + 304mg Cartre 12.08g Protein + 10.9g



Calument - 187 Softum of Time Putassame - 10mg Carbo- 6.0% Protein = 1.12g

Terrain



Accessioning

Minerum one access street A. Minimum one access street it





Land opes and levels:



-5 housing levels

Ovientation and views.



Missimum Set front

Buffere.

-Micimum Instruck

Missier:

Financial

Experses



Single family horse At Objective (18 on Let fim x 21m

Single family home fit."

Objective: 410 un.

-Let time 21m

Sout - Six mis

Incomied

Expenses:

Designer Koondy

Sout - Street.

Ligeron: Engineeries

G+H+n2

Expenses:

Jecomes Sale = \$335 a m2

Gensler

Norms

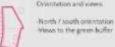




5 moters of without to onete a green buffer



- Thousing levels



Setback -Minimum Sits front: (Winiman 3m back) 1/3.h

Nationalist:

Roads:

-Minimum 1.2m wide 50m distance to vetail

Minimum Smirathia

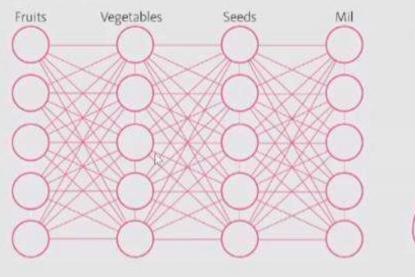
-Minimum Em wide

Multifamily:

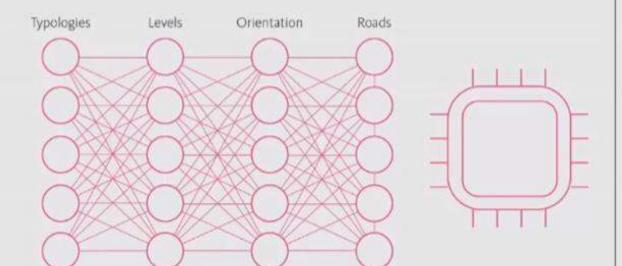
-Objective: <10 uni -continue 21m

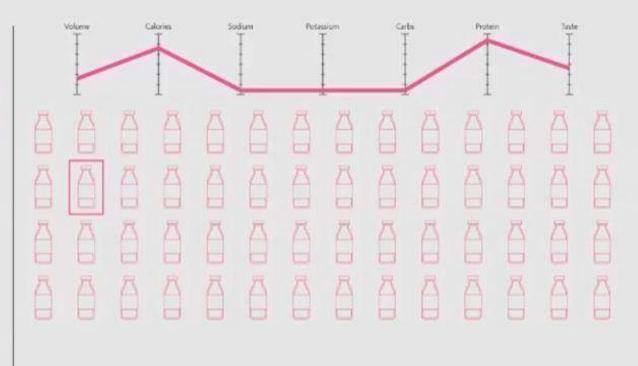
-Otjective 410 un. -Let fim x 21m

EXPLORATIONS











Data + Rules + Norms + Experience

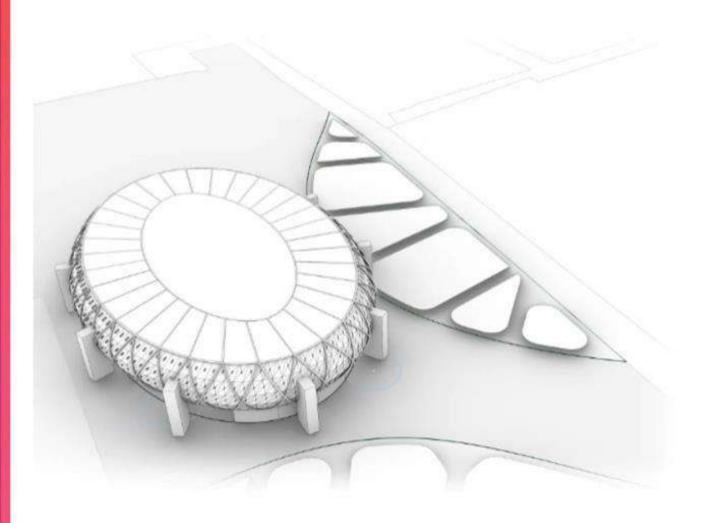


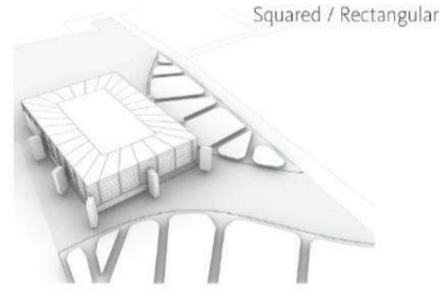
Solutions

Typological Definition

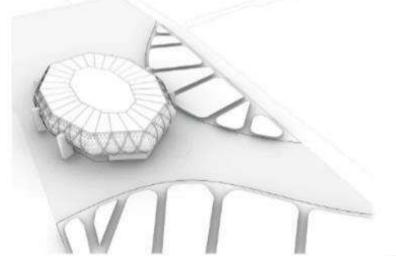


Circular / Elliptical





Polygonal



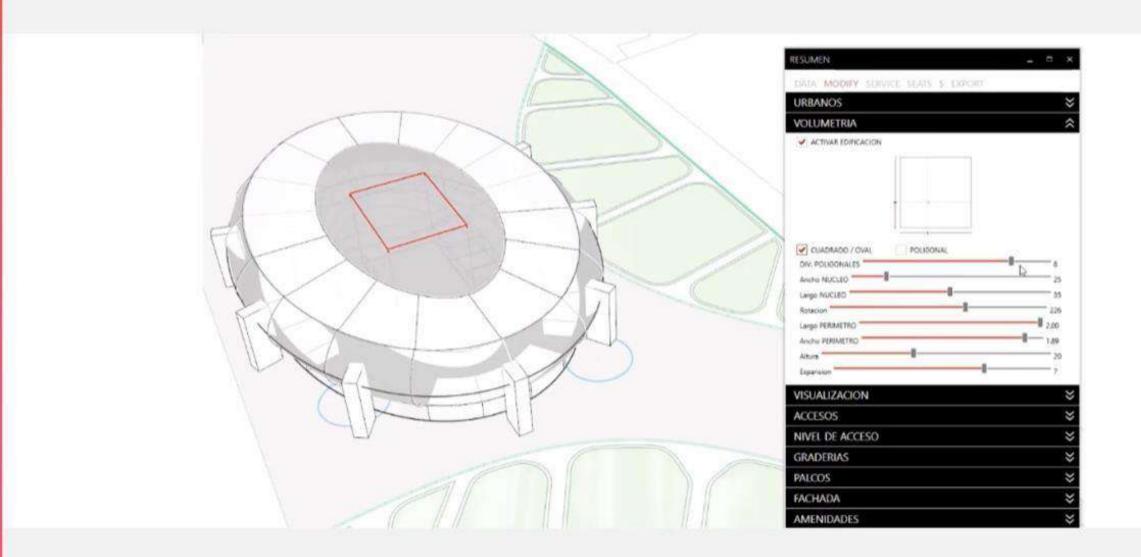
Typological Definition





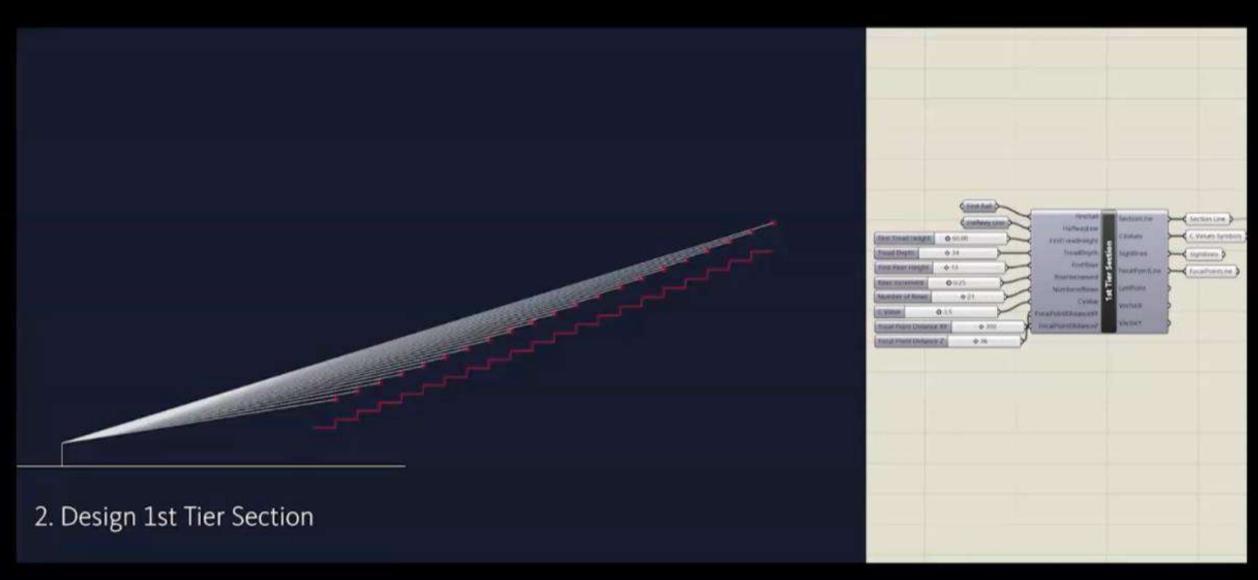
Typological Definition





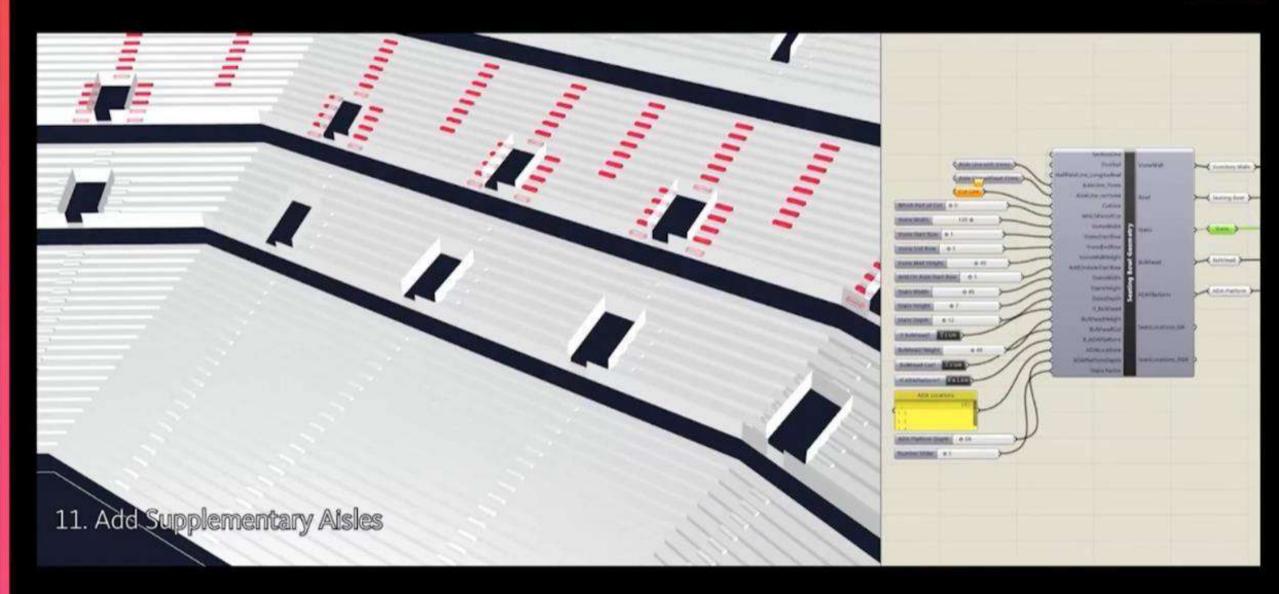
Detailed Approach





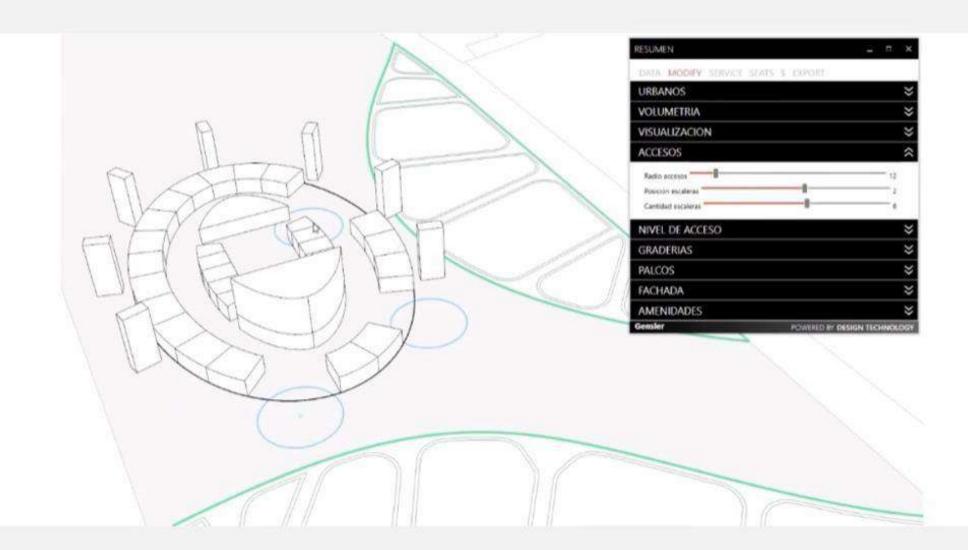
Detailed Approach





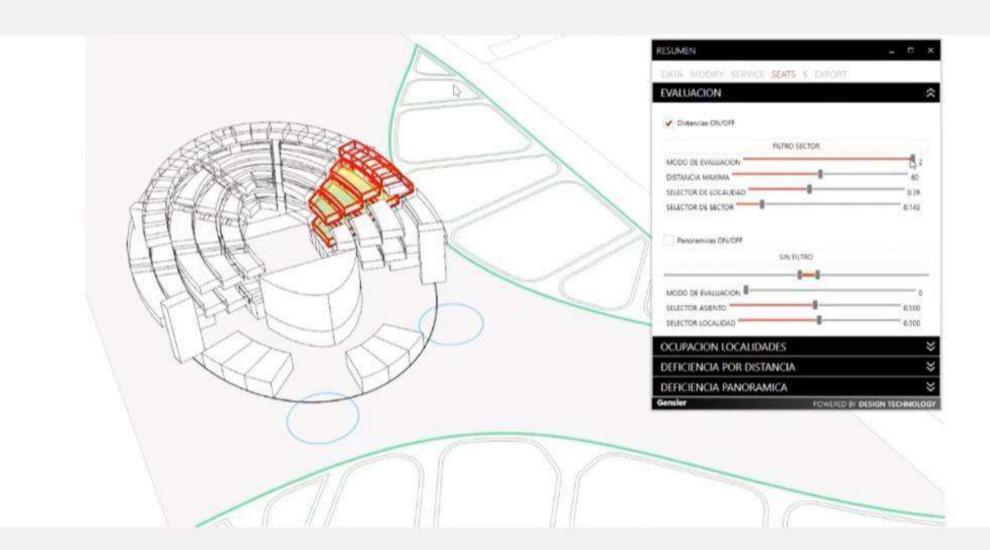
Define Auxiliary Spaces





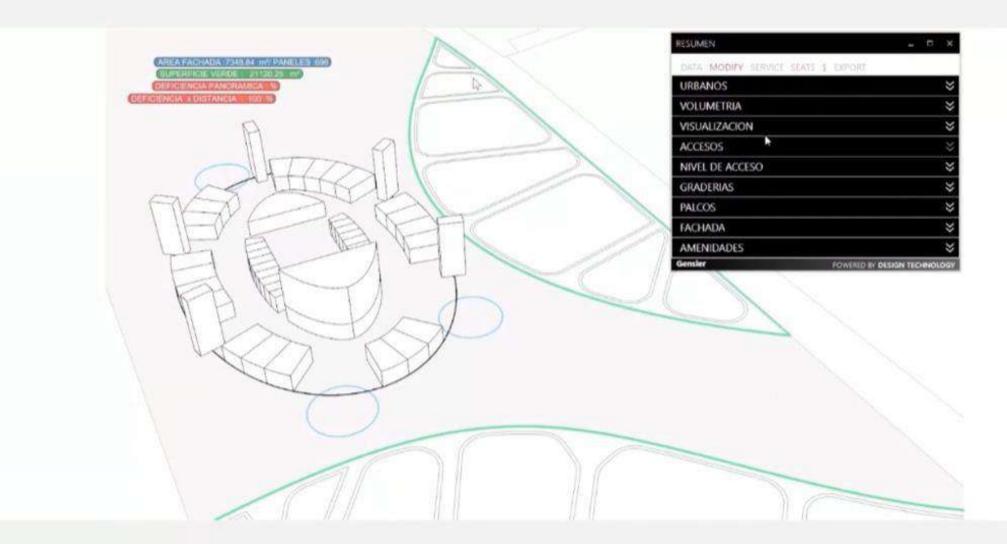
Visibility Evaluation





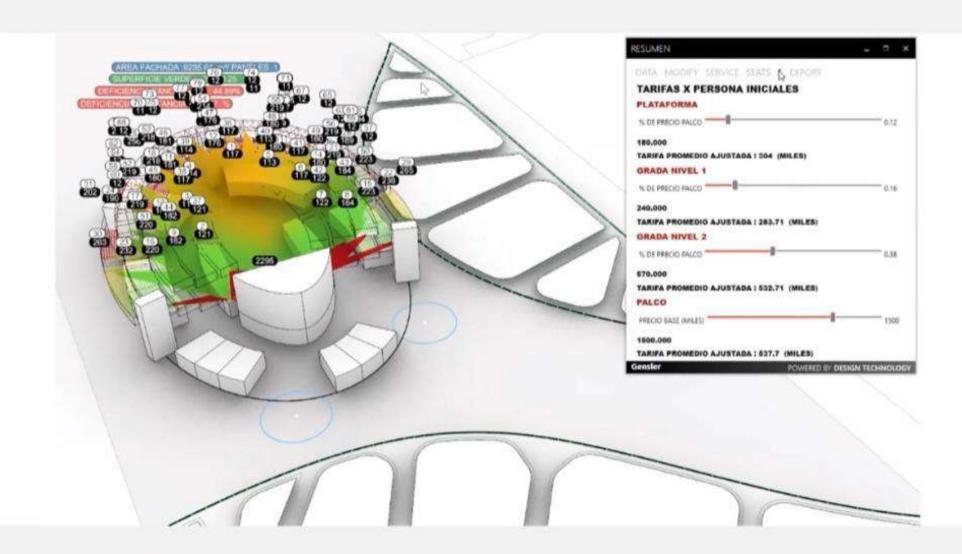
Visibility Evaluation





Compensation of Lost Value





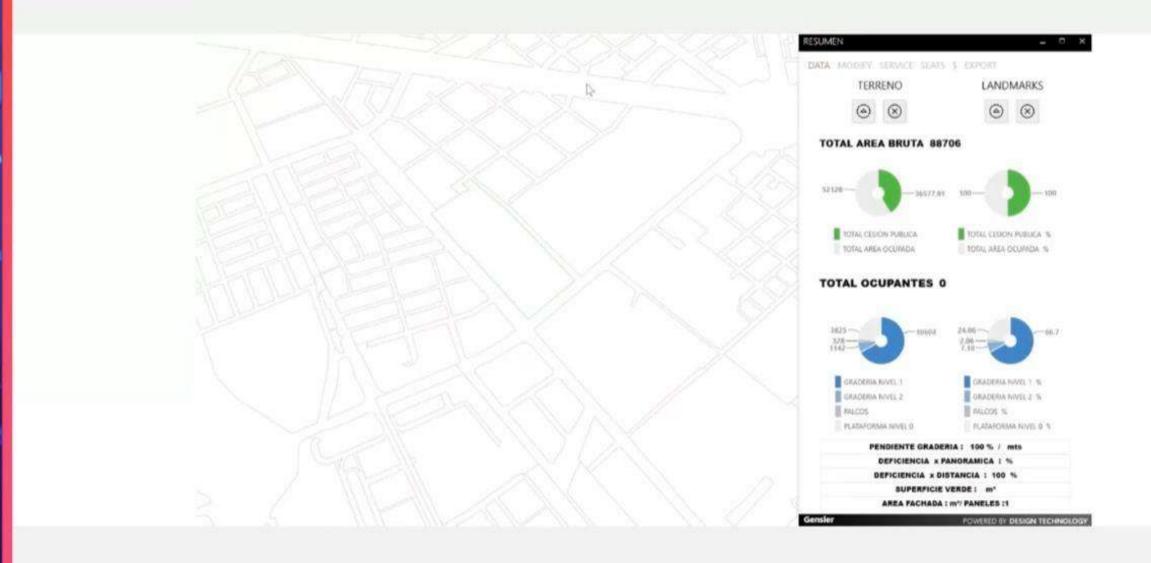
Compensation of Lost Value



Î	IB-	KieveOT	-9 - A' A	E = = 0 - 4 -	155 -	General -	Conditional Fun		SE Delete *	Σ - ΔV O	Analyse	Sensitivity	Creste	e Settings	
+	4			7 7 7 14 10	644	4, 5 (0) (2) (10) (0)	AND DOMESTICS	dale = Styles =	m Format -	P - Fiber - Select -	Date		Batch 1	PDE	
φŧ	oued to	,	MI	% Alignment	- 6	Nomber 15	106	HC.	Cetts	editing	Analytis	Sensitivity	But	bean	
ij			* 1 3 V	A PRECIOFINAL											
	2	D			6	н	- 1	1				M	N	. 0	P
	117	1,00	0.31				*****	24245.61	11197				275		1
	117	0	0.31	0.15	0.01	18.1	250.41	24765.55	4532.4			3700	357	107	024
	122 184	0	0.1	0.22	0.01		250.41	29060.08	1489.9			3590 8069	315	-	0.3
	152		0.14	0.07	0.01	39.62 12.51	250,41	361542 42441.99	9921.24 3132.6			4113	352	102	021
	180	0	0.42	0.21	0.01	37.46	250.41	35693.44	9380.5			7132	317	67	0.21
	181	0.31	0.66	0.45	9.01	87.45	250.41	23425.86	21890.3			4983	248	-2	-0.01
	176	1	0.71	0.86	0.01	150.73	250.41	6327.86	37744			72:50	155	-95	-0.61
	150	0.0	0.51	0.4	0.01	72.5	250.41	26919.08	38154.7			8357	268	1.5	0.07
	180	0	0.22	0.11	0.01	19.86	250.41	40095.65	4978.1		0	1534	341	91	0.27
	223	0	0.76	0.38	0.02	84.42	250.41	34701.82	23139.6			1261	278	24	0.09
	220	0	0.16	0.05	9.02	17.15	250.41	50800.68	4289.5	17.11	1	7003	350	100	0.29
	219	0	0.49	0.25	0.03	53.67	250.41	41350.2	13489.5	9 53.87		7433	307	57	0.19
	238	0.87	0.76	0.82	0.02	177.87	250.41	10048.95	44540.4	3 177.87	3	6013	165	185	0.52
	234	1	0.8	0.9	0.02	192.71	250.41	5331.23	48236.5	192.71	- 3	0.040	144	-106	0.74
	219	0.87	0.55	0.71	0.02	155.28	250.41	15961.13	38878.6	6 15526	4	2044	333	-59	-0.31
	229	0	0.26	0.13	0.02	27.93	250.41	47845.84	5993.9	27.93	1 3	3929	357	67	0.26
	236	0	0.17	0.08	0.02	19.82	250.41	54133.63	4963.1	19.82		2241	348	9.6	0.28
	252	0	0.52	0.26	9.02	59.36	250.41	43230.78	14564.3			0.562	305	-55	0.18
	190	0.05	0.36	0.21	0.01	39.06	250.41	37796.89	9781.0			0426	31A	68	0.21
	256	1	9.87	0.93	9.02	239.28	250.41	4156.56	59918.		- 0	4677	135	-115	-0.85
	186	1	0.92	0.96	0.01	178.17	250.41	1960.71	44615.5			4113	329	-121	-0.94
	257	1	0.7	0.85	0.02	218.33	250.41	9683.35	54672.0			0293	356	-94	0.6
	189	0.07	0.34	9.2	0.01	36.28	250.41	37741.0	9595.61			0257	338	6.6	0.21
	265	0	0.52	0.46	0.02	121.55	250.41	35921.31	30437.3			7483	254	4	0.02
	263	0	0.21	0.11	0.02	27.96	250.41	58856.37	7001.4			9529	342	92	0.27
	202	0.57	0.49	0.53	0.02	107.32	250.41	23708.82	26874	107.32		2767	256	-14	-0.06

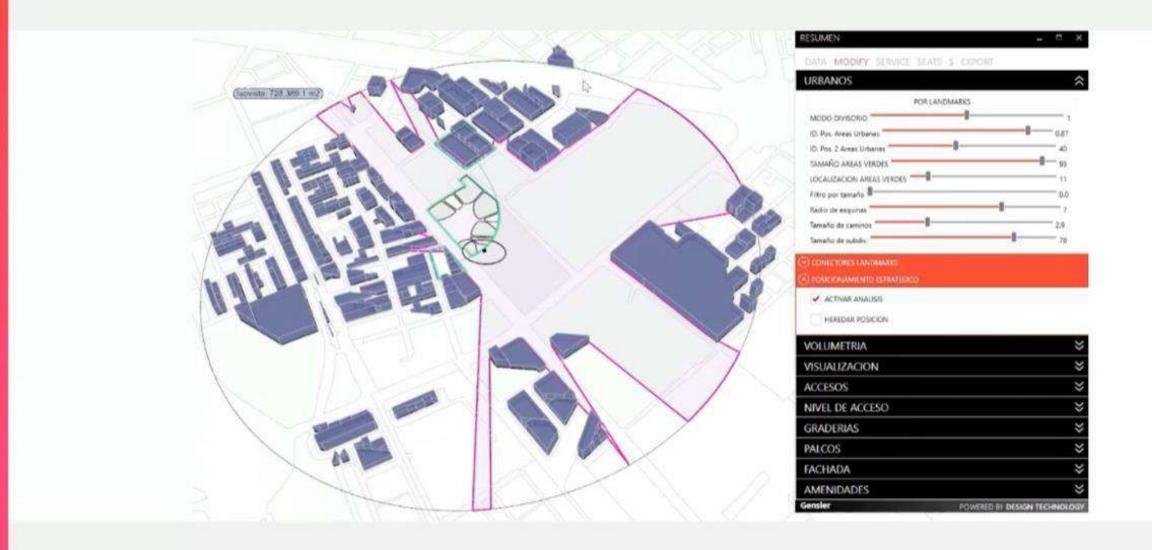
Strategic Location





Strategic Location





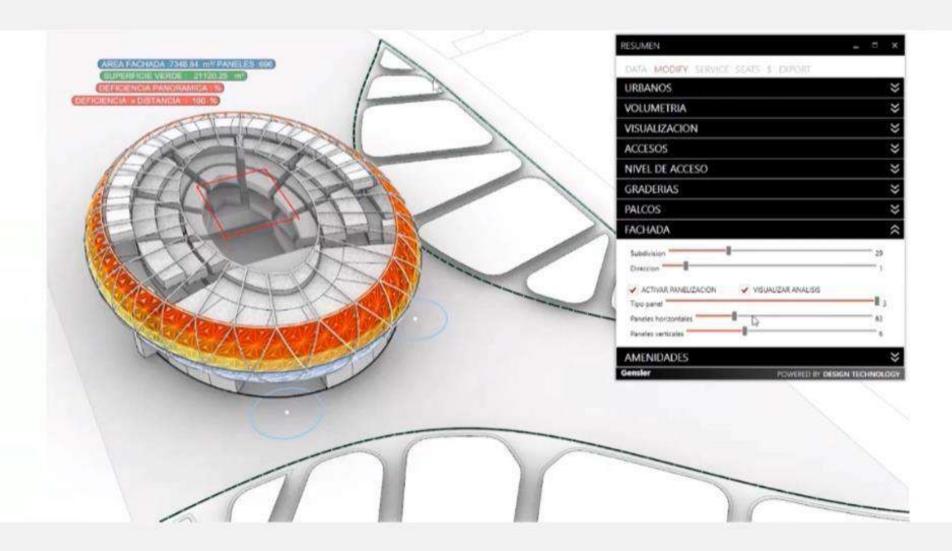
Strategic Location





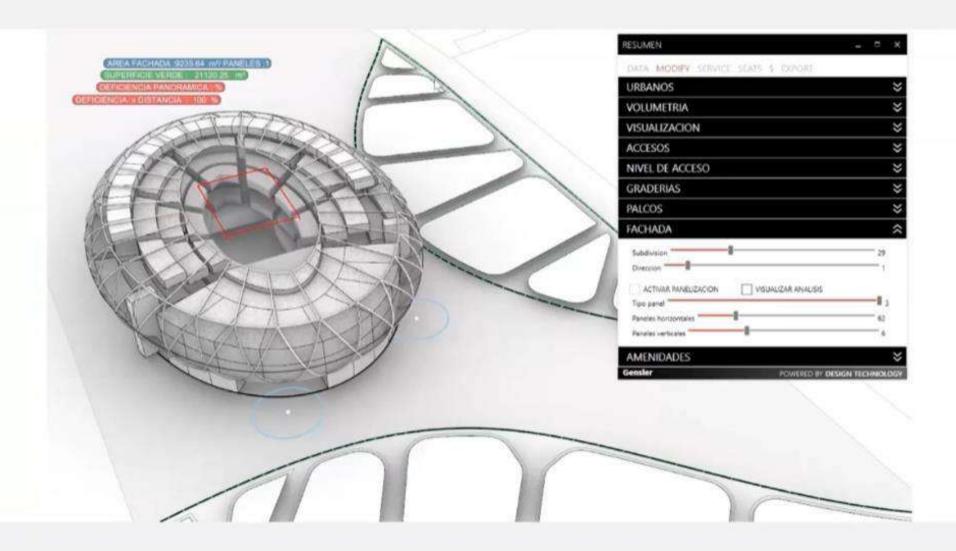
Adaptive Skin





Adaptive Skin





THE GREAT DICTATOR CHARLES CHAPLIN 1940





ABOUT GLOBAL INSTITUTE FOR DIGITAL COMPETITIVENESS

INSTITUTO DE INVESTIGACIÓN TECNOLÓGICA DE ALTO IMPACTO



One goal, Create value through technology.

Through 5 different specific strategies:

- 1 Spread and promote the use of technologies to increase the efficiency of organizations regardless of their geographic location.
- 2 Connect the organizations and exercutives to create more value, sell more in an omnichannel and geopolitically fragmented world.
- Work together with authorities and institutions to remove barriers to technologies and trade.
- **Bringing experts, knowledge and cases** to communities or regions with little access to technological knowledge and digitalization to make opportunities inclusive.
- **5 Establish Committees by type of technology** to share uses, applications, as well as groups that want to interact, collaborate and test new applications in the practical field.



Accompanied by international senior leaders who manage committees

2nd committee 3rd committee 4th committee 1st committee Metaverses, Immersive Data Science & Big data, HR Smart Cities, Sustainability& **Blockchain and NFT. Digital** Technologies (AR, 3D, MR, VR), & Well-being Technologies, 4.0 Industry, Public Policy, E-**Economy, and Artificial Omnichannel Experiences & Digital Education Technology** government & Cybersecurity Intelligence. Commerce CTOs, CDOs, CIOs **Governments, Int. Organisms** CRHOs, COOs, CHOs. CEOs, CMOs. CSOs. **Technology applications** Macro

Affiliates will live an international Digital experience

Meetings will be held every 15 days as follows: E.g., Metaverse Committee

Channel	Time	Attendees	City	Face-to-face host
Metaverse	1.5 hours	10		
Face-to-face	30 min	4	CDMX	Sura
		2	Bogota	Coats
		4	Madrid	Let me Park

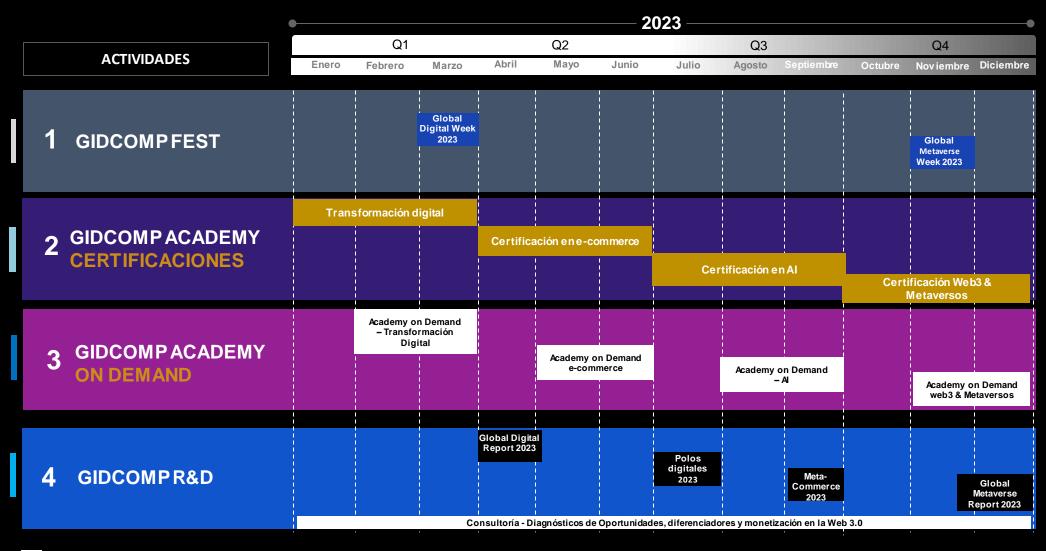
ANNUAL OBJECTIVES OF THE COMMITTEES:

- Publish trends by technology.
- Collaborations with the media.
- Working papers.
- Video Cases and documentaries.
- International networking.
- Coordination of Roadshows.
- Recognition of executives
- Exposure of the brands that collaborate in the integration of knowledge.





Calendario GIDCOMP 2023



Actividades de responsabilidad social de acceso al público, vía streaming y plataformas tecnológicas con marcas co-organizadoras.



GIDCOMP with its purpose of contributing to reduce the global digital divide holds several international festivals inviting Senior leaders to share and inspire people to create value and generate experiences in Web 3.0 with new technologies.

1 GIDCOMP Immersive Festivals



GLOBAL DIGITAL WEEK2023

+ 100 experts

Check international experts

Day 1. Smart Cities

Day 2. Public policies

Day 3. Digital Commerce

Day 4. Disruptive Business

Day 5. Wellness Technologies

From March 27 th to March 31st, 2023

GLOBAL METAVERSE WEEK 2023

+ 100 experts

Check international experts

Day 1. Immersive technologies

Day 2. Omnichannel

Day 3. NFTs and Blockchain

Day 4. 3D and Web 3.0

Day 5. Immersive experiences

From November 11th to November 15th 2023





2 Digital Knowledge Bank

www.gidcomp.online

+200 Replays:

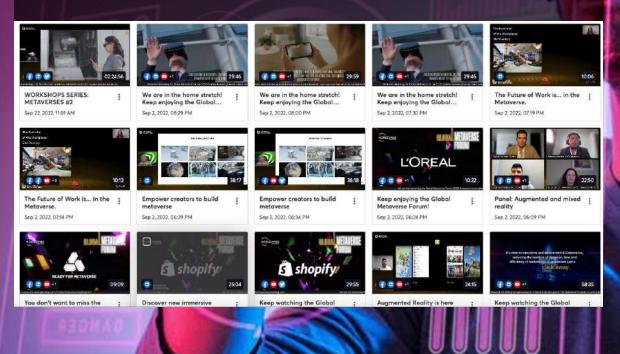
Keep your brand leaders up to date on technology trends. Global Digital Week 2022-2023 Replays Global Metaverse Week Replays 2022-2023

Marketplace for technology providers.

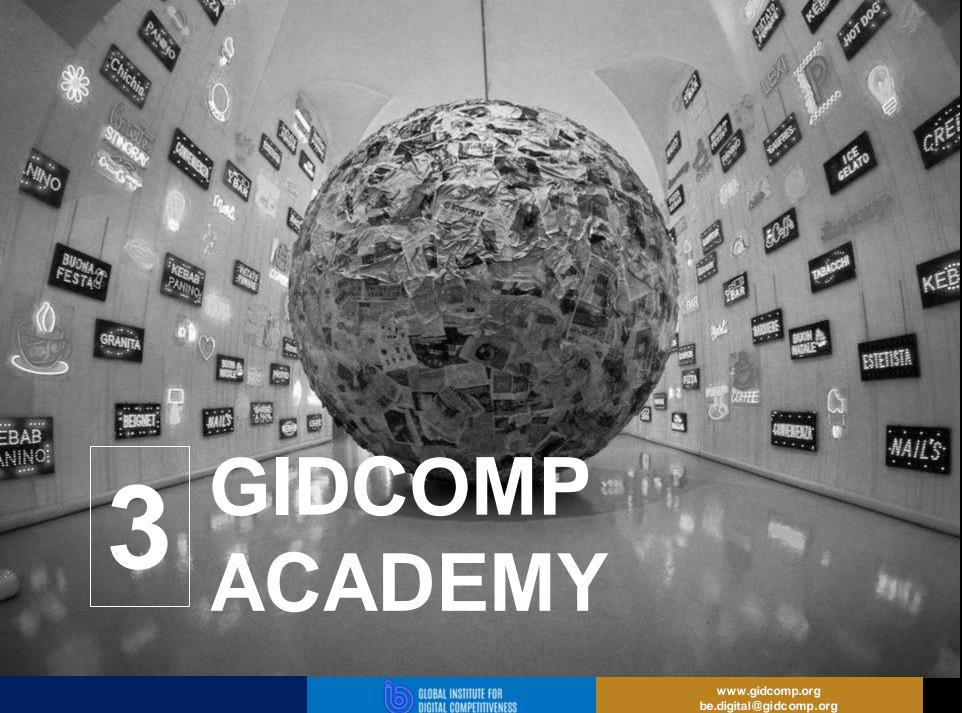
Don't miss the opportunity to be in touch with the leaders of large companies and organizations, get in touch with the leading brands!

The committees via their member brands will continuously broadcast the advances and trends in order to continue showing new applications to the audience and at the same time will be strengthening the digital knowledge bank for affiliates, which currently has more than 200 conferences, Mini MBA on demand, master classes, MOOCs, with more than 200 uninterrupted hours of content.

FUTURISTIC HILL







The Academy Division seeks to bring international practice experts together to share their pragmatic and tactical execution insights with leading global companies.

The main mission is for executives to develop practical skills in order to increase the efficiency and sales of brands.

CERTIFICATION IN IA APPLIED TO MARKETING AND BUSINESS

Certification in AI for marketing and sales aims to help decision makers maximize results, optimize budgets, predict customer behavior, study, define and segment users, predict audiences and improve operational efficiency.

Certification options

A.Certification via applied project.

Mentors who are leaders in the subject matter of the project

B. Immersive certification in Dubai.

Includes visits to companies in the city, developing a proposal applied to your company.

NEXT START DATES

Summer 2023

Start: July 1st

Admissions closing

MAY15TH

Contactar aquí

"Boost your career in Marketing and Sales with our Al certification and learn from global brands."

16 COURSES TO BECOME AN EXPERT

12 COURSES CORE

4 COURSES ELECTIVE

ETING TECHNOLOGY

- Data analysis with AI
- Product strategy
- Research with Al
- Personalization with AI
- Journey optimization
- Consumer behavior with Al
- Content marketing Al
- Customer service

- Digital shift
- People Analythics
- Innovation culture
- Sensory technology
- Virtual stores
- Implementation of AI projects
- Openinnovation
- Search Engine Optimization (SEO)
- Powering your CRM
- Sales funnel conversions with Al
- Lead creation with Al
- Costumer success
- Automating the sales process
- Trade marketing Al

SALES LEADERSHIP



Chires section the reserve and the section of the s

4

GIDCOMP R&D

Trend Studies, Reports and Digital Labs

Global Metaverse Report 2022

Release due November 2022

Global Digital Report 2023

Release due February 2023

Meta
Commerce 2023 Release

due June 2023

Polos digitales 2023

Release due November 2023







- CONTACT WITH CONSUMERS ESTEFANÍA YAGÜEZ, HEAD DE CONSUMER INTELLIGENCE DE L'ORÉAL
- 2. MARKETING Y BRANDING FERNANDO CANO, MANAGING DIRECTOR DE HAVAS METAVERSE

OMNICHANNEL TRADE

- 1. <u>VIRTUAL STORES</u> JONATHAN MÁSMELA, CEO OF LA COLONIA
- 2. <u>SELLS IN THE METAVERSES</u>—THORSTEN WALTHER, CEO OF INSPIFY

MASSIVE METAVERSES

- VIRTUAL COMMUNITIES MANAGEMENT, DANIELLE MCCONNELL, CMO FROM VIRTWAY
- 2. SPECIALIZED METAVERSES SORAYA CADALSO, CEO OF UTTOPION

Accessibility
Problems
Opportunities

Needs
Hyperconne ctivity

Color dots
Scenarios to catch Market Share

Current Portfoilio

- 1. Sneakers
- 2. Clothes
- 3. Accessories

Adapted portfolio (médium-term)

- 1. NIKELAND
- 2. Clothes with technology
- applicatives
- 3. Monitor accessories

Exemple: NIKE of non-exhaustive business units.

Note: Clic on the links to watch the international leaders' lectures.

ILLUSTRATIVE

Incorporate technology applicatives

Prioritization in terms of sales impact

Market fit. Short-term

Market fit. Medium-term

technologies

· Being the first to incorporate

Prioritization in terms of sales impact

Technology adoption diagnostics





Some brands that are part of our international ecosystem



Reasons to join GIDCOMP:

- 1 To receive information on Business Intelligence and Technology trends
- **2** To leverage existing technology (leapfrog)
- 3 To generate networking / community
- 4 To have visibility of the applications in the use of technologies
- 5 To keep you informed and up to date with the latest news
- 6 To receive support or consulting
- 7 To train my team to face new market challenges.
- **8** To generate a relationship with Authorities
- Access to +200 Mentors from 52 countries and presentations of their models at the Global Digital Week & Global Metaverse Forum.









gidcomp.spanish



company/gidcomp/



gidcomp.spanish



gidcomp.spanish



gidcomp.spanish

www.gidcomp.org be.digital@gidcomp.org



How to become a member?

Send us an email to be.digital@gidcomp.org or a WhatsApp to: +52 56 1463 3902

The GIDCOMP seeks to unite and relate organizations linked to the international technological ecosystem to promote and develop digital capabilities in any location in the world.

The membership begins with the date of accreditation of payment in the bank account.

Valid 12 months from the date of payment.

Renew als begin to run from the expiration date of the current membership.



Our network of member Institutes promotes Innovation and Technology as factors that allow human and organizational progress and improve our lives. We contribute to supporting causes with our core business through Corporate Social Responsibility actions that are carried out through the Consultores sin Fronteras Foundation and the Global Institute for Digital Competitiveness www.gidcomp.org We also believe in respect for Human Rights and not We do not discriminate in any program, activity, or person on the basis of sexual preference, income, religious preference, race, color, national origin, age, gender, or disability. GIDCOMP® All Rights Reserved 2023.